
S&P TEST

SWOT & PESTLE.com

HENRY SCHEIN INC. SWOT & PESTLE ANALYSIS

© Barakaat Consulting - An Ezzy IT Consulting Business

This is a licensed product and is not to be photocopied or distributed. All rights reserved. Unauthorized reproduction is strictly prohibited. Research is based on best available materials and resources. To purchase reprints of this document, please email support@swotandpestle.com.

Company Name : Henry Schein Inc.

Company Sector : Dental and Medical Product and Service Provider

Operating Geography : United States, North America, Global

About the Company :

Henry Schein, Inc. Is an American trader of health care products and services with an existence in 32 countries. The company is headquartered in Melville, New York, US. In 1932, Henry Schein who was a graduate of Columbia University borrowed \$500 and opened a pharmacy in Queens, New York. In 1960, the company expanded its dental supplies and by 1980s, 10 percent of the dental-supply market was held by Henry Schein. In 1997, the company agreed to buy Sullivan Dental Products Inc. for approximately \$318 million. This made Henry Schein, the largest distributor of dental equipment and supplies in the world. Dentrrix Ascend which is a scalable system is a Henry Schein's cloud-based software designed for dental offices. Its interface was constructed to be intuitive and the company works with users to include features required in dental offices. The company announced a strategic arrangement with Cardinal Health in 2019. Henry Schein also produces software which is used in veterinary practices build to improve communication and data management including the online cloud-based application. The Ethisphere Institute has recognised Henry Schein as the World's Most Ethical Company. On March 2022, Henry Schein announced that a new version of Jarvis Analytics, its market-leading dental analytics platform for dental service organisations (DSOs), is now available for private practises. Jarvis Analytics for Private Practices, which debuted at the Chicago Midwinter Dental Meeting, assists dental teams in maximising data in order to make more informed, strategic decisions that impact operational success.

Henry Schein's Unique Selling Proposition or USP lies in being ranked number one in its industry for social responsibility by Fortune Magazine. The company's mission statement reads, "To provide innovative, integrated health care products and services and to be trusted advisors and consultants to our customers enabling them to deliver the best quality patient care and enhance their practice management efficiency and profitability."

Revenue :

US\$ 12,401 million - FY ending 26th December 2021 (y-o-y growth 22.6%)

US\$ 10,119.1 million - FY ending 25th December 2020

SWOT Analysis :

The SWOT Analysis for Henry Schein Inc. is given below:

Strengths	Weaknesses
<ol style="list-style-type: none"> 1.Largest provider of healthcare solutions 2.Unique combination of diversified business through IT services 3.Providing affordable yet agile solutions to medical practitioners with limited resources 4.Expertise in using multiple mediums of sales and marketing 5.Value addition to consumers through service support apart from sales 6.Focus on affordable yet swift and smooth customer support 	<ol style="list-style-type: none"> 1.Higher dependence on dental solutions 2.Monumental law violations scrapping profit
Opportunities	Threats
<ol style="list-style-type: none"> 1.Fresh opportunity for healthcare services to in Covid era 2.Growth of aging population and cost optimization of medical expenses promotes distribution 	<ol style="list-style-type: none"> 1.Competition from peers and manufacturers 2.Decline of patients' turnover due to Covid

PESTLE Analysis :

The PESTLE Analysis for Henry Schein Inc. is given below:

<p style="text-align: center;">Political</p> <ol style="list-style-type: none"> 1.Uncertainty of the existence of Health Care Reform Law 2.Uncertain global political conditions could have negative impact on the company's operating results 	<p style="text-align: center;">Economical</p> <ol style="list-style-type: none"> 1.Dependence on seasonality in earnings and inventory management
<p style="text-align: center;">Social</p> <ol style="list-style-type: none"> 1.Supporting the medical fraternity through its supply network in pandemic 	<p style="text-align: center;">Technological</p> <ol style="list-style-type: none"> 1.Implementing E-commerce for customer acquisition 2.Promoting data driven online treatment of patients
<p style="text-align: center;">Legal</p> <ol style="list-style-type: none"> 1.Increasing regulations related to the rights to trade medicines and equipment 2.Antitrust lawsuit filed against Henry Schein 3.Regulations and compliances related to data protection laws 	<p style="text-align: center;">Environmental</p> <ol style="list-style-type: none"> 1.Inducing environmental sustainability for customers in a SmartWay

Please note that our free summary reports contain the SWOT and PESTLE table contents only. The complete report for **Henry Schein Inc.** SWOT & PESTLE Analysis is a paid report at **14.53 U.S.D.**



* By clicking on "Buy Now" you agree to accept our "Terms and Conditions."



S&P

SWOT & PESTLE.com

SWOT & PESTLE.com is a leading strategy research portal covering detailed Strengths, Weaknesses, Opportunities, Threats (SWOT) and Political, Economic, Social, Technological, Legal and Environmental (PESTLE) analysis of leading industry sectors and organizations across the globe. Our full and comprehensive collection on SWOT and PESTLE has been written by our team of professional analysts consisting of MBA's, CFA's and industry experts. Our analysis has helped businesses, researchers and scholars with valuable insights to make strategic decisions and take their research forward.

We at SWOT & PESTLE.com aim to aid the understanding of the multifaceted business world by presenting a list of diverse companies from across the globe. Business organizations today cannot function in ways that ignore the surroundings that they are set in. SWOT & PESTLE.com makes a keen observation into this aspect and accounts for factors affecting such businesses.

Copyright Notice

The information provided in the SWOT and PESTLE research reports on www.swotandpestle.com are from publicly available documents and sources which are deemed reliable. Further the reports contain analysis and views from the SWOT & PESTLE.com research and analyst team which consists of qualified experts. While every attempt has been made to ensure completeness, accuracy and reliability of the analysis, Barakaat Consulting and its associate websites cannot be held responsible or legal liable for omissions or errors in our reports or on any of our pages.

(C)2025 Barakaat Consulting. All rights reserved. This report may not be reproduced, copied or redistributed, in whole or in part, in any form or by any means, without the express written consent of Barakaat Consulting. Also, Barakaat Consulting is the sole copyright owner of this report, and any use of this report by any third party is strictly prohibited without a license expressly granted by Barakaat Consulting. Neither all nor any part of the contents of this report, or any opinions expressed herein, can be used in advertising, press releases, or promotional materials without prior written approval from Barakaat Consulting. Any violation of Barakaat Consultings rights in this report will be executed to the fullest extent of the law, including the pursuit of monetary damages and injunctive relief in the event of any breach of the foregoing restrictions.

Client Support:
support@swotandpestle.com