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WEALTHSIMPLE INC. SWOT & PESTLE ANALYSIS

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Company Name : Wealthsimple Inc.

Company Sector : Financial Services

Operating Geography : Canada, North America, Global

About the Company : Wealthsimple Inc. is a millennial-focused online financial management business headquartered in Toronto, Canada. Katchen created a spreadsheet with ideas to help his colleagues set up investment portfolios in 2012, the spreadsheet's popularity aided in the development of Wealthsimple and he returned to Toronto in 2014 to launch his business. Wealthsimple is a Robo-advisor that also offers live adviser support. Each client is assigned an investment advisor who assists them in selecting investments that are appropriate for their longterm objectives and risk tolerance. The firm does not have a physical location; instead, advisors can be reached by phone, text message, email, or video chat. No account minimum is required, and there is no transaction fee. An annual fee of 0.4 per cent to 0.5 per cent is payable, depending on the size of the account. Wealthsimple currently has a crypto platform that allows users to exchange cryptocurrencies (BTC and ETH). The same web portal is used for this service as it is for the Trade service. This service, like Trade, has no fees. Wealthsimple Trade announced on July 8, 2021, that fractional shares would be accessible online.

Wealthsimple Inc.'s Unique Selling Point or USP is that it is creating the world's most human financial company with powerful financial tools to assist clients to grow and manage their money. The mission statement of Wealthsimple reads, "Our mission is to help everyone achieve financial freedom, no matter who they are or how much they have. We're reimagining what it means to manage your money by making simple, smart and affordable financial products for everyone".

Revenue :

\$77 million - FY20 (estimated) Company is privately held.



SWOT Analysis :

The SWOT Analysis for Wealthsimple Inc. is given below:

Strengths	Weaknesses
1.High finance raising capability	1.Minimal presence outside few countries
2.One of the fastest growing technology-based	2.Lack of complicated products like option
investment firm	trading
3.Unique strategy of slow wealth growth	
4.Convenient global investment capability to	
customers	
Opportunities	Threats
opportunities	1111-0115
1.High growth possibility in platform users	1.High competition to operations in USA
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1.High growth possibility in platform users due to pandemic	1.High competition to operations in USA 2.Cybersecurity threat to the investment data
1.High growth possibility in platform users due to pandemic2.Growing tendency of avoiding advisors	1.High competition to operations in USA2.Cybersecurity threat to the investment data3.Investors breaking regulations with use of
 High growth possibility in platform users due to pandemic Growing tendency of avoiding advisors Accelerated addition of subscribers due to 	1.High competition to operations in USA2.Cybersecurity threat to the investment data3.Investors breaking regulations with use of



PESTLE Analysis :

The PESTLE Analysis for Wealthsimple Inc. is given below:

Political	Economical
1.Brexit will affect delegation capability of	1.Low asset prices caused by low growth led to
wealth mangers	higher participation
2.US relief package increases trade volumes	2.Revised economic forecasts led to increased
	investor interest
Social	Technological
1.Young investors showing high interest in	1.AI can lead to better predictions in investing
trading apps	2.Autopilot investing will be the next passive
2.Higher financial literacy among youth	investing
compared to previous economic busts	
Legal	Environmental
1.Canadian regulators will act with higher	1.Special investment plans that are cautious
regulations against manipulative trading	about environmental impact

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