S&P TEST

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CEPSA SWOT & PESTLE ANALYSIS

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Company Name: CEPSA

Company Sector: Energy and Utility (Oil, Gas, Chemicals, Renewable Energy)

Operating Geography: Spain, Europe, Global

About the Company:

CEPSA, or Compañía Espanola de Petróleos, S.A.U., is a Spanish international oil and gas business. It has operations in Algeria, Canada, Colombia, Morocco, Brazil, and Panama, as well as in other European nations. CEPSA began as a private corporation established by Francisco Recasens in 1929, with its first refinery in Tenerife, Canary Islands. Exploration and production, refining and marketing, petrochemicals, crude sales and oil derivatives trading, gas, power, and renewables are all part of the company's operations. CEPSA's Exploration and Production division is in charge of onshore and offshore crude oil and natural gas exploration, development, and production. The company has exploration and production operations in Spain, South America, Southeast Asia, the Middle East, and Africa, and is a market leader in Algeria and C Columbia. The firm's petrochemicals sector is tightly linked to its refining operation, resulting in goods with added value. CEPSA's commercial activities are centred on fuel sales and services at its 1,786 contemporary service stations across Spain, Portugal, Andorra, and Gi Gibraltar. Cepsa and Redexis began running their fourth natural gas vehicle (NGV) refueling station in Castillejo de Iniesta on June 17, 2021. This opening is part of a strategic partnership between the two corporations to build Spain's largest gas station network.

CEPSA's Unique Selling Point or USP lies in its being a worldwide, integrated, and diversified energy company that operates along with the full oil, chemical, and gas value chain. The mission statement of CEPSA reads, "We seek to create value and maximize the financial return for the shareholder, maintaining our financial solidity and achieving sustained growth over the long-term".

Revenue:

Euro 15,760 million - FY ending 31st March 2020 (y-o-y growth -0.33%)

Euro 23,857 million - FY ending 31st March 2019 (y-o-y growth 0.8%)

Euro 22,079 million - FY ending 31st March 2018



SWOT Analysis:

The SWOT Analysis for CEPSA is given below:

Strengths	Weaknesses
1.Established leading player and in the O&G	1.High Debt that may be difficult to pay off
industry with a strong presence in the Iberian	with falling revenues
Peninsula	2.Multiple operations and facilities suspended,
2.Diverse Business Portfolio, Strong balance	abandoned or dismantled due to pandemic in
sheet and Solid cash flow generation	various locations
3.Successful global expansion over continents	3.Low utilization rates impacting margins
and strong partnerships and strong reputation	
4.Exceptional management that tackled the	
pandemic crisis efficiently	
1	
Opportunities	Threats
	Threats 1.OPEC reduction in production and supply
Opportunities	11.1
Opportunities 1.Opportunity to expand their renewable	1.OPEC reduction in production and supply
Opportunities 1.Opportunity to expand their renewable energy operations in Spain and other countries	1.OPEC reduction in production and supply may cause turbulence in the industry
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Opportunities 1.Opportunity to expand their renewable energy operations in Spain and other countries in alignment with UN SDGs 2.Expansion to additional countries through	1.OPEC reduction in production and supply may cause turbulence in the industry 2.Low demand for fuel and falling margins 3.Restrictions due to Global Pandemic may
Opportunities 1.Opportunity to expand their renewable energy operations in Spain and other countries in alignment with UN SDGs 2.Expansion to additional countries through partnerships and joint ventures	1.OPEC reduction in production and supply may cause turbulence in the industry 2.Low demand for fuel and falling margins 3.Restrictions due to Global Pandemic may affect operations and profits in various



PESTLE Analysis:

The PESTLE Analysis for CEPSA is given below:

Political	Economical
1.Political Turbulence in various countries due	1.Oil prices are expected to remain volatile
to global pandemic	2.US Dollar appreciation against euro has
	impacts on the O&G industry
	3.Impact of COVID-19 pandemic on economy
	and O&G industry
Social	Technological
1.With increased concerns toward Climate	1.Digitalization is crucial to the future success
Change, more companies and households wish	of O&G industry
to switch to affordable renewable energy	2.Strong investments in technological
options	advancement and Data-driven analytics to
2.Consumers and Businesses are resistant to	prepare for the future
high fuel prices	
Legal	Environmental
1.Spanish Government aims to ban all fossil	1.Increased costs for recovering reserves and
fuel funding by 2040	decontaminating used lands
2.New Mexico's recently released draft	2.Strong focus on environmental initiatives
regulations on air pollution emissions from	3.Focus on shift to renewable energy
extraction operations	

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