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RENTOKIL INITIAL SWOT & PESTLE ANALYSIS

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Company Name : Rentokil Initial

Company Sector : Pest Control

Operating Geography : United Kingdom, Europe, Global

About the Company :

Rentokil Initial is a business services company based in the United Kingdom. It is primarily focused on route-based services, such as pest control and hygiene, as well as a variety of smaller specialised services such as plants, medical services, property care, and specialist hygiene. The company is a constituent of the FTSE 100 Index and is traded on the London Stock Exchange. Harold Maxwell-Lefroy, Professor of Entomology at Imperial College, London, established the business in 1925. Rentokil, Initial, Steritech, and Ambius are the four global names under which the company's division operates. The company serves over a million consumers, ranging from multinational pharmaceutical, industrial and food manufacturing corporations to small businesses, restaurants, and private residences. The business employs 43,000 individuals in 83 countries, providing multi-national knowledge and expertise while maintaining the agility and characteristics of a local company. Rentokil Initial acquired Terminix in October 2022, making it the top pest control company in the world.

Rentokil Initial's USP is that it is the world's leading provider of commercial pest control services. The mission statement of the company reads, "Rentokil Initial provides services that protect people and enhance lives. We protect people from the dangers of pest-borne disease and the risks of poor hygiene. We enhance lives with services that protect the health and wellbeing of people, and the reputation of our customers' brands".

Revenue :

£ 2,956,6 million - FY ending 31st December 2021 (y-o-y growth 5.5%)

£ 2,823.5 million - FY ending 31st December 2020



SWOT Analysis :

The SWOT Analysis for Rentokil Initial is given below:

| Strengths | Weaknesses |
|--|---|
| 1.Globally unmatched digital pest control | 1.High accumulated bad debt due to exposure |
| platform | to loss making sectors |
| 2.Global leader in pest control | |
| 3.Consistent performance through compound | |
| growth model | |
| 4.Leading commercial hygiene services | |
| provider | |
| Opportunities | Threats |
| | |
| 1.Growing demand in air hygiene | 1.Strong competition from regional full-service |
| 2.Increased fear of pathogens increases | 1.Strong competition from regional full-service companies |
| | |
| 2.Increased fear of pathogens increases | companies |
| 2.Increased fear of pathogens increases disinfectants demand | companies 2.Losses due to non-compliance with |
| 2.Increased fear of pathogens increasesdisinfectants demand3.Washroom cleanliness market to see growth | companies 2.Losses due to non-compliance with |
| 2.Increased fear of pathogens increasesdisinfectants demand3.Washroom cleanliness market to see growth4.International expansion in the emerging | companies 2.Losses due to non-compliance with |



PESTLE Analysis :

The PESTLE Analysis for Rentokil Initial is given below:

| Political | Economical |
|---|--|
| 1.WHO's food safety promotion will increase demand | 1.Gloomy market for commercial properties reduces demand |
| Social | Technological |
| 1.Growing middle class increases the hygiene standards2.Employee wellbeing at workplace, a growing trend | 1.Digitally monitored hygiene consumableswill save resources2.Tech-leveraged innovative products to drivegrowth |
| Legal | Environmental |
| 1.Subject to comply with various laws and regulations2.Allegations of violating California state laws | 1.Growing emissions in the air will necessitate air filtration2.Global warming responsible for spread of pests |

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