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KYIVSTAR SWOT & PESTLE ANALYSIS

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Company Name: Kyivstar

Company Sector : Telecommunications

Operating Geography: Ukraine, Europe, Global

About the Company: Kyivstar is a Ukrainian telecommunications firm that offers communication and data transfer services using a variety of fixed and mobile technologies, including 3G and 4G. (LTE). The Company was established and registered in Ukraine in 1994 and has been providing mobile communications services since 1997 and is headquartered in Kyiv, Ukraine. Kyivstar is a subsidiary of VEON, one of the world's largest integrated telecommunications companies, headquartered in the Netherlands and listed on the NASDAQ and Euronext stock exchanges. The "Kyivstar" mobile network serves all of Ukraine's cities and towns, as well as over 28 thousand rural communities, all major national and regional highways, and the bulk of the country's sea and river coasts. The company now serves 85 per cent of the country's population with 4G coverage, with a target of reaching 90 per cent by 2021. In May 2021, the company announced that it will open TV services to subscribers of all operators Kyivstar's USP is that it is Ukraine's largest mobile operator as well as one of the country's leading internet providers of broadband access ("Home Internet" service). The mission statement of Kyivstar reads, "to open new opportunities for Ukraine and change people's lives for the better"

Revenue:

Hryvnia 25,042 million - FY ending 31st December 2020 (y-o-y growth 12.42%)

Hryvnia 22,275 million - FY ending 31st December 2019



SWOT Analysis:

The SWOT Analysis for Kyivstar is given below:

Strengths	Weaknesses
1.First mover in advanced technologies	1.Low penetration in rural areas
2.Largest telecommunication operator in	2.Lack of stability in subscriber base
Ukraine	
3.Owns infrastructure that forms important	
link between Europe and Asia	
4.High share of foreign capital investments	
Opportunities	Threats
Opportunities 1.Telecom services in high demand for	Threats 1.Huge competition from numerous providers
• •	
1.Telecom services in high demand for	1.Huge competition from numerous providers
1.Telecom services in high demand for internet	1.Huge competition from numerous providers 2.Low regulatory barriers leading to illegal
1.Telecom services in high demand for internet 2.Growth of digital payments	1.Huge competition from numerous providers 2.Low regulatory barriers leading to illegal



PESTLE Analysis:

The PESTLE Analysis for Kyivstar is given below:

Political	Economical
1.Escalations in eastern Ukraine can hinder	1.Ultra-low ARPU makes it tough to survive
operations	2.Large scale job losses reduced spending on
2.Ukraine blocking Russian websites hinders	services
operations	
Social	Technological
1.Rising demand due to work from home	1.Automated call centres will become norm
adoption	2.5G will bring revolution in telecom
2.High usage of internet among youngsters	
Legal	Environmental
1.Signing of EU-Ukraine agreement increases	1.Increase of permitted level of
scope	electromagnetic radiation

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