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OPENTEXT CORPORATION SWOT & PESTLE ANALYSIS

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Company Name: OpenText Corporation

Company Sector: Information Technology

Operating Geography: Canada, North America, Global

About the Company: OpenText, headquartered in Waterloo, Ontario, Canada, develops and distributes Information Management software that enables businesses to securely gather, regulate, and communicate data on a worldwide scale. For customers ranging from small and mid-sized businesses to the world's largest and most complicated organisations, OpenText solves digital business concerns. In 1991, Timothy Bray co-founded OpenText Corporation with University of Waterloo professors Frank Tompa and Gaston Gonnet. It arose from OpenText Systems Inc., which was created in 1989. For major businesses, government organisations, and professional service firms, OpenText software programmes manage content or unstructured data. OpenText's products are geared toward meeting information management needs such as managing massive amounts of content, ensuring regulatory compliance, and managing mobile and online experiences. Customer interactions are improved through the company's management of attractive content that drives individualised omnichannel experiences. The company was named a leader by Forrester in The Forrester WaveTM: Content Platforms, Q2 2021 on June 15, 2021.

OpenText's Unique Selling Point or USP lies in it being Canada's largest software company and a world leader in information management. The vision statement of the company reads, "OpenText has a clear vision of enabling the digital world. Our employees help us define and enable the digital future with market-leading enterprise solutions for digital transformation. We're also committed to fostering the best possible work environment for our people in each of our locations across the globe".

Revenue:

\$3.11 billion - FY ending 31st December 2020 (y-o-y growth 8.4%)

\$2.87 billion - FY ending 31st December 2019



SWOT Analysis:

The SWOT Analysis for OpenText Corporation is given below:

Strengths	Weaknesses
1.84% of the world's largest supply chains are	1.Business heavily reliant on strategic partners
OpenText network customers	and third-party service providers.
2.User-friendly interface stays up to date with	2.Product developments are slow and costly.
latest features	3.Product and service costs are higher
3.Industry's only cloud integration service	compared to competitors.
allowing interoperability between all medical	
record systems in healthcare.	
4.Consistent and high investments in R&D to	
encourage innovation.	
5.Customer renewal rates are very high	
showing product satisfaction	
Opportunities	Threats
1.Development of new products ahead of	1.Highly competitive market with new players
competitors.	entering frequently
2.Strategic acquisitions may expand business.	2.In a rapidly evolving market, customer
3.Newly launched "Digital Zone" will help in	preferences change frequently.
direct engagement with consumers.	3.Software piracy can lead to loss in revenue.



PESTLE Analysis:

The PESTLE Analysis for OpenText Corporation is given below:

Political	Economical
1.Uncertainty following Brexit can have	1.Weak economy may lead to lower consumer
negative impacts	spending on IT services.
2.Uncertainty regarding US administration's	2.LIBOR will no longer be used as a benchmark
Visa policy for tech sector employees	for global transactions by end of 202
Social	Technological
1.	1.Consumer demand for contactless service
3.Inflation may lead to rise in costs of	2.Remote work has increased demand for
production"],["	cloud-based computing.","
Social	
Legal	Environmental
1. Frequency of cyber-attacks has greatly risen	1.EU's GDPR and California's data privacy law
in the past few years.	limit what consumer data tech companies can
2. Increasing dependence of AI driven	use.
technology reduces jobs.	2.IT service providers are subject to strict
3. 5G services will become more accessible.	regulations relating to data privacy.
"],["	3.Lack of strict anti-piracy laws leads to loss of
Legal	revenue.","

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