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JOLLIBEE FOODS CORPORATION SWOT & PESTLE ANALYSIS

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Company Name : Jollibee Foods Corporation

Company Sector : Fast Food Industry

Operating Geography: Philippines, Asia, Global

About the Company:

Jollibee Foods Corporation (JFC) is a multi-brand restaurant conglomerate headquartered in the

Philippines. Jollibee, Greenwich, Chowking, Red Ribbon, MangInasal, Burger King, Hong Zhuang

Yuan, The Coffee and Tea Leaf and Dunkin's Donuts are among the brands handled by the

company. Burgers, spaghetti, chicken, sandwiches, beverages, soup, pork, noodles, salads, pastas,

steaks, hotdogs and desserts are available at the company's restaurants. It also operates and

manages restaurants under Highlands Coffee, Pho 24, SuperFoods, Hard Rock Café, Jinja and 12

Hotpot. In addition to dining, the establishments offer take-away and delivery services. JFC also

offers online ordering through its websites and mobile ordering features. The company operates

5,800 stores worldwide, with locations in the Philippines, Singapore, Indonesia, Hong Kong, the

U.S, Europe and U.K, Middle East, Vietnam, Canada. Jollibee's global network expanded further

with the opening of 338 stores across all brands and regions. This global fast-food giant is all set

to kick off 2022 with the launch of 3 new international stores in Scotland, Kuala Lumpur and

Vietnam.

The USP of Jollibee lies in it being one of the largest fast-food companies in Philippines. In

keeping with its mission of serving great tasting food and spreading the joy of eating to everyone,

the Jollibee Group has grown brands that provide delightful dining experiences to its customers

around the world.

Revenue:

PHP 154 billion - FY ending December 31st, 2021

PHP 129 billion - FY ending December 31st, 2020



SWOT Analysis:

The SWOT Analysis for Jollibee Foods Corporation is given below:

Strengths	Weaknesses
1.Strong market presenceallows Jollibee to	1.Lack of automation used in Jollibee's kitchen
serve a larger number of customers while	procedures
increasing overall profitability	2.Lack of ecommerce usage for delivery
2.Built-in manufacturing and logistics	
capabilities allows Jollibee to efficiently meet	
the needs of its customer base.	
3.Elevated and innovative customer service	
using latest technology	
4.Strict adherence of highest standards of food	
quality, service and cleanliness	
5.Product variety, new product launch and	
unique taste	
6.24 hours customer service leading to greater	
6.24 hours customer service leading to greater reach and customer satisfaction	
	Threats
reach and customer satisfaction	Threats 1.Consumer trends such as mindful eating,
reach and customer satisfaction Opportunities	
reach and customer satisfaction Opportunities 1.Strategic Collaborations and initiatives	1.Consumer trends such as mindful eating,
reach and customer satisfaction Opportunities 1.Strategic Collaborations and initiatives 2.Due to work from home, there is growth in	1.Consumer trends such as mindful eating, plant-based eating and increase spend on
reach and customer satisfaction Opportunities 1.Strategic Collaborations and initiatives 2.Due to work from home, there is growth in the consumption of ready meals, meal kits,	1.Consumer trends such as mindful eating, plant-based eating and increase spend on health and wellness can affect the company's
Opportunities 1.Strategic Collaborations and initiatives 2.Due to work from home, there is growth in the consumption of ready meals, meal kits, home delivery and time saving packaged	1.Consumer trends such as mindful eating, plant-based eating and increase spend on health and wellness can affect the company's business
Opportunities 1.Strategic Collaborations and initiatives 2.Due to work from home, there is growth in the consumption of ready meals, meal kits, home delivery and time saving packaged meals	1.Consumer trends such as mindful eating, plant-based eating and increase spend on health and wellness can affect the company's business 2.Intense competition from various quick
Opportunities 1.Strategic Collaborations and initiatives 2.Due to work from home, there is growth in the consumption of ready meals, meal kits, home delivery and time saving packaged meals 3.Consistent focus on store network expansion	1.Consumer trends such as mindful eating, plant-based eating and increase spend on health and wellness can affect the company's business 2.Intense competition from various quick service restaurants and other restaurant



Economical

PESTLE Analysis:

The PESTLE Analysis for Jollibee Foods Corporation is given below:

Political

 1.Consumer preferenceof mindful eating, plant-based meat, and rising dietary concerns over fast food. 2.Consumer willingness to spend more on better nutrition and wellness may affect Jollibee's profitability 3.Changing consumer behavior of buying fast 	1.Digitization of procurement to increase efficiency and adequate supplier management 2.Effective utilization of innovative delivery capability to reach consumers in high-density metro areas quickly 3.Enhancing customer experience with the launching of self-order kiosks
plant-based meat,and rising dietary concerns over fast food. 2.Consumer willingness to spend more on better nutrition and wellness may affect	efficiency and adequate supplier management 2.Effective utilization of innovative delivery capability to reach consumers in high-density metro areas quickly
plant-based meat,and rising dietary concerns over fast food. 2.Consumer willingness to spend more on	efficiency and adequate supplier management 2.Effective utilization of innovative delivery capability to reach consumers in high-density
plant-based meat,and rising dietary concerns over fast food.	efficiency and adequate supplier management 2.Effective utilization of innovative delivery
plant-based meat,and rising dietary concerns	efficiency and adequate supplier management
-	
1.Consumer preferenceof mindful eating,	1.Digitization of procurement to increase
Social	Technological
increasing regulatory measures.	
in the health and food safety budget,	
4.The US FDA is seeking a nearly 8% increase	
implemented.	
consumption, which could be a challenge if	
salt in food production and a 30% cut in meat	
3.U.K. government calls for taxes on sugar and	
companies.	and GDP expanded easing Jollibee's operations.
safety and quality regulations faced by	2.Food inflation in the Philippines decreased
2.Covid 19 pandemic has led to tighter food	profitability
will impact the operational costs.	such as chicken will put pressure on Jollibee's
1.Increasing labor costs and labor shortages	1. An increase in the prices of key ingredients

1.U.K. restricts promotion of unhealthy foods due to concerns over child obesity which may affect Jollibee's European business.

2.Stricter food safety measures implemented by China on domestic and foreign producers may affect Jollibee's business in China. 1.Rising concerns for animal welfare, meat reduction, and climate mitigation may affect Jollibee's business

2.Heavy focus on sustainable food packaging by regulators and growing consumer awareness to packaging waste

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