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# BHARAT PETROLEUM CORPORATION LIMITED (BPCL) SWOT & PESTLE ANALYSIS

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**Company Name:** Bharat Petroleum Corporation Limited (BPCL)

Company Sector: Oil & Gas

**Operating Geography :** India. Asia

About the Company: Bharat Petroleum Corporation Limited (BPCL) is a oil and gas company in the ownership of the Indian government. It is controlled by the Government of India's Ministry of Petroleum and Natural Gas, which is headquartered in Mumbai, Maharashtra. The company initially started off during the British colonial control of India, as the Rangoon Oil and Exploration Company which was established to investigate new discoveries off the coasts of Assam and Burma. Asiatic Petroleum (India) collaborated with an active producer, refiner and distributor of petroleum products, the Burmah Oil Company, in 1928 in order to form the Burmah-Shell Oil Storage and Distributing Company of India Limited. The seven Strategic Business Units in which BPCL's business are categorised are Retail, Lubricants, Aviation,

Refinery, Gas, I&C and LPG. BPCL has operations in refineries located in Mumbai, Kochi, Bina and Numaligarh. While it's subsidiaries include Indraprastha Gas Limited, Petronet LNG and Bharat Renewable Energy Limited. They also have Loyalty Programs that are very popular like Petrocard, Smartfleet. In January, 2021, BPCL was awarded for its sustainability performance in the 2021 edition of the S&P Dow Jones Sustainability as the No.1 Indian oil and gas sector.

The USP or Unique Selling Proposition of BPCL is that it is India's second-largest downstream government owned oil corporation. The mission statement of BPCL reads "constant pursuit for customer service quality excellence." While it's vision statement reads, "We are the most admired global energy company leveraging talent and technology."

#### Revenue:

Rs. 3,01,864.98 Crores- FY ending 31st March 2021 (y-o-y growth -7.85%)

Rs. 3,27,580.78 crore- FY ending 31st March 2020



### SWOT Analysis:

The SWOT Analysis for Bharat Petroleum Corporation Limited (BPCL) is given below:

Strengths	Weaknesses
1.Fifth largest Indian company by turnover	1.Continuous political interference in
taking besides being a prestigious Maharatna	administration
Company	2.Uncertain atmosphere due to recent
2.Reports strong profits every year and	disinvestment push by the government
consistent shareholder return	3.Too much interference by unions on behalf
3.Strong distribution network with 18500+	of employees
retail outlets and 6100+ LPG distributors	
4.Third largest company in terms of refining	
capacity	
5.Strong R&D unit holding 70 patents from	
both Indian and Foreign Governments	
Opportunities	Threats
1.Tapping into the EV charging solution	1.Political and global pressure to move away
2.Expanding different products and services in	from conventional sources of energy
foreign countries	2.Close competition by other PSUs for
	marketshare



### PESTLE Analysis:

The PESTLE Analysis for Bharat Petroleum Corporation Limited (BPCL) is given below:

Political	Economical
1.Uncertainty due to Government's initiative	1.The prices of petroleum products in India are
for disinvestment in PSUs and the subsequent	at an all-time high
failure to attract bidder	2.Impact of Covid 19 on jobs and rising
2.India is witnessing union protests across	inflation has impacted people's budgets.
different sectors against the privatization and	
new labour code	
Social	Technological
1.Work from home has reduced the number of	1.There is a push by the government for
vehicles on the road	technological advancement in the field of
2.India is witnessing a cycling boom and an	renewable sources of energy,
increasing health-conscious population	2.Rising demand of consumers in metropolitan
	for electrical vehicles
Legal	Environmental
1.BPCL gets dragged to court regularly by a	1.The Indian Government pushing for
current employee, unions, or ex-employee	alternative sources of energy rather than just
	conventional sources of energy

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