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# ROSENBAUER GROUP SWOT & PESTLE ANALYSIS

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Company Name: Rosenbauer Group

Company Sector: Manufacturing, Firefighting and Disaster Protection Technology

Operating Geography: Austria, Europe, Global

#### About the Company:

The Rosenbauer Group is an Austrian producer of fire-fighting vehicles and equipment headquartered in Leonding. Johann Rosenbauer formed the first Austrian firefighting company in Linz in 1866. It offers vehicles, fire extinguishing systems, equipment, and telemetry solutions for professionals, fire departments, and industry. Rosenbauer provides municipal fire engines, turntable ladders, hydraulic platforms, airport vehicles, industrial vehicles, special vehicles, extinguishing systems, fire brigade equipment, stationary extinguishing systems, and telematics solutions for vehicle management and deployment management as a full-service supplier. Rosenbauer has a service network in over 100 countries that provide maintenance, customer service, and refurbishing. Its goods are manufactured in Europe, the United States, and Asia. CEEU; NISA; MENA; APAC; NOMA; PFP are the segments in which the company operates. Rosenbauer Brandschutz Deutschland stated in June 2022, that it had secured its largest order in history, which is for water spray and turret extinguishing systems for a new waste-to-energy facility in Wiesbaden that is now under development.

The Rosenbauer Group's USP lies in its being one of the three largest manufacturers of fire-fighting vehicles and equipment in the world. The mission statement of the company reads, "At Rosenbauer, our mission is to support those that save lives and protect property. We design, engineer and manufacture certainty. Certainty instils confidence. Confidence empowers duty, courage and camaraderie".

#### Revenue:

Euro 975.1 million - FY ending 31st December 2021 (y-o-y growth 2%)

Euro 1044.2 million - FY ending 31st December 2020



### SWOT Analysis:

The SWOT Analysis for Rosenbauer Group is given below:

4.Improve the electric vehicle and equipment

portfolio to grow in this segment.

Strengths	Weaknesses
1.Core competence and wide range of products	1.High gearing ratio exposes the company to
and technology in Wildfire equipment	financial risk.
category.	2.Fluctuations in the revenue and profit
2.Present in across 120 countries with 14.8%	growth.
market share and 240 sales partners.	
3.Leading product innovator with its	
innovation being awarded by the government.	
4.The only international firefighting	
technology provider that produces all type of	
vehicle to both Europe and US standards.	
5.High order backlogs show the growing	
5.High order backlogs show the growing demand for the products of the company.	
	Threats
demand for the products of the company.	Threats  1.Disruption in supply chains can affect the
demand for the products of the company.  Opportunities	
demand for the products of the company.  Opportunities  1.Growth in the after-sales market can help the	1.Disruption in supply chains can affect the
demand for the products of the company.  Opportunities  1.Growth in the after-sales market can help the company in becoming a trusted service	1.Disruption in supply chains can affect the production of the business.
demand for the products of the company.  Opportunities  1.Growth in the after-sales market can help the company in becoming a trusted service provider.	<ul><li>1.Disruption in supply chains can affect the production of the business.</li><li>2.Shortages in products like truck chassis or</li></ul>
Opportunities  1.Growth in the after-sales market can help the company in becoming a trusted service provider.  2.Driving technological transformation can	<ul><li>1.Disruption in supply chains can affect the production of the business.</li><li>2.Shortages in products like truck chassis or electric components can delay productions.</li></ul>
Opportunities  1.Growth in the after-sales market can help the company in becoming a trusted service provider.  2.Driving technological transformation can help the company in improving its services.	<ol> <li>Disruption in supply chains can affect the production of the business.</li> <li>Shortages in products like truck chassis or electric components can delay productions.</li> <li>Disruption in markets due to Covid-19 cases</li> </ol>



#### PESTLE Analysis:

The PESTLE Analysis for Rosenbauer Group is given below:

Political	Economical
1.Global businesses are stopping their	1.High inflation is affecting the prices of major
operations in Russia due to the Ukraine-Russia	commodities.
war.	2.The economy of eurozone is being predicted
2.Trade war between USA and China has	to slowdown.
changed the dynamics of import and export in	3.Supply chain disruptions are affecting the
both countries.	raw material prices and shipping costs.
Social	Technological
1.Firefighters face difficulty with extinguishing	1.Smart factories are transforming the way
the fire of electric vehicles.	manufacturing industries operate.
	2.IOT is helping industries to develop smart
	control systems.
	3.Digital solutions are helping industries to
	provide better customer services.
Legal	Environmental
1.EU countries are emphasising on the changes	1.Controlling wildfires is important for climate
in regulations regarding the fire safety in	change as they are responsible for 10 to 15% of
buildings.	Greenhouse gases emission.
2.Changes have been made to the EN 469	
regulations which guide the protective clothing	
for fire services.	

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