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## **BAYWA AG SWOT & PESTLE ANALYSIS**

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Company Name: BayWa AG

Company Sector: Agriculture, Construction, Energy

Operating Geography: Germany, Europe, Global

#### About the Company:

BayWa AG, headquartered in Munich, is a globally engaged company. Founded to aid local agriculture, the company has since expanded into the construction and energy sectors. Through its subsidiaries and holdings, BayWa is present in over 50 countries. The business offers industrial and agricultural items wholesale and retail, as well as providing related services. Agriculture, Building Materials, Energy, and several other activities, are the primary segments of the company's operations. Grain and fruits, crop protection products, fertilisers, feedstuffs, and seeds, as well as agricultural equipment including tractors, forestry machinery, and spare parts, are all supplied in the agriculture category. The Building Materials sector sells building materials and components, along with operating garden centres and pet sections and offering regional heating and sanitary installation services. Mineral oils, biodiesel, and lubricants are available via the Energy division, which manages a network of roughly 280 fuel stations in Germany. Apollo Apples Ltd is one of its subsidiaries. In May 2022, BayWa stated that one of its subsidiaries, Cefetra Group, has acquired Heinrich Brüning GmbH, a company that specialises in nuts and dried fruits. The company has over 21,000 employees as of early 2022.

BayWa Group's USP is that it is one of the greatest European firms in terms of revenues, and as a worldwide player, it produces leading projects and solutions for the essential human requirements of food, energy, and construction. The mission statement of BayWa reads, "Sustainable partner for universal basic human needs".

#### Revenue:

19.83 billion – for the financial year ended 31 December 2021 (y-o-y growth: 20.4%)

16.46 billion – for the financial year ended 31 December 2020



### SWOT Analysis:

The SWOT Analysis for BayWa AG is given below:

Strengths	Weaknesses
1.Strong expansion in new markets	1.Fall in global investment in onshore wind
2.Market leader in Germany with long-	energy
standing networks	2.Concentration of business on agriculture
3.Portfolio enhancement through acquisitions	requires innovation
and mergers	3.Agriculture is subject to external factor such
4.Focus on development of renewable energies	as weather
5.Resilience during the pandemic with modest	
growth	
growth Opportunities	Threats
	Threats  1.Inflationary pressure and increasing interest
Opportunities	
Opportunities  1.Issuing green bonds to further their mission	1.Inflationary pressure and increasing interest
Opportunities  1.Issuing green bonds to further their mission of green business	1.Inflationary pressure and increasing interest rates
Opportunities  1.Issuing green bonds to further their mission of green business  2.Strengthen expansion in energy sector in	1.Inflationary pressure and increasing interest rates  2.The long-term uncertainty related to



### PESTLE Analysis:

The PESTLE Analysis for BayWa AG is given below:

Political	Economical
1.Increasing political support for renewable	1.Economic recovery from COVID-19 pandemic
energy investment	2.Supply chain disruptions impacting business
2.Russia-Ukraine tensions may impact	
businesses in Europe	
Social	Technological
1.Extensive community engagement in	1.Rapid digitalisation of sectors driven by
healthcare by businesses	pandemic lockdowns
2.Demographic dynamics changing demand	2.Incorporating frontline technology for cost-
	cutting solutions
Legal	Environmental
1.Potential lawsuits and litigation	1.Climate conscious reforms being
2.Policy changes in target sectors	implemented to attract investment
	2. Green bonds being issued by businesses

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