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EPIROC AB SWOT & PESTLE ANALYSIS

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Company Name: Epiroc AB

Company Sector : Mining and Infrastructure Equipment

Operating Geography: Sweden, Europe, Global

About the Company:

Epiroc AB produces machinery for both mining and infrastructure. Stockholm, Sweden is home to the company's headquarters. Manufacturing facilities are located in Germany, Sweden, the US, Canada, Australia, China, India, and Japan. Founded in Stockholm in 1873, Atlas Copco is where Epiroc got its start. Epiroc was formally established in January 2018, as a result of Atlas Copco's decision to separate apart its heritage mining equipment business. It designs, produces, and sells rotary drilling equipment for a range of uses, including exploration, building, mining, water wells, and shallow oil and gas, all over the world. The business also provides tunnelling and mining equipment for both above- and below-ground uses, as well as rock and exploratory drilling equipment. Among other things, Epiroc offers services in mining and rock excavation, replacement parts supply, expert service, consulting and engineering, support solutions, and training. In June 2022, Boliden made a sizeable order with Epiroc for mining equipment, which would be utilised in several of the company's underground mines in Sweden. The contract includes battery-electric and automation systems.

The unique selling proposition of Epiroc is that it is a premier partner in productivity and sustainability for the infrastructure and mining sectors. The mission statement of Epiroc reads, "to be the leading global productivity partner and to deliver profitable growth. To achieve this mission, our strategy is focused on five areas – Innovation and expertise, Safety and sustainability, Presence and penetration, Operational and service excellence, and People and Leadership".

Revenue:

SEK 39,645 million - FY ending 31st December 2021 (y-o-y growth 10%)

SEK 36,122 million - FY ending 31st December 2020



SWOT Analysis:

The SWOT Analysis for Epiroc AB is given below:

Strengths	Weaknesses
1. Has a strong and even global presence	1. Epiroc's clients are majorly involved in
2.Epiroc has a strong financial position	environmentally risky businesses
3.Epiroc has a high proportion of recurring	2.Substantial number of orders received are in
business	local currency and impacts the company's
4.Epiroc has seen continuously created value	revenue
for its shareholders	
5.Epiroc has a strong well-proven business	
model	
Opportunities	Threats
	Threats 1. Highly competitive market where
Opportunities	
Opportunities 1. Epiroc is well positioned to take advantage	1. Highly competitive market where
Opportunities 1. Epiroc is well positioned to take advantage of the increase demand for low carbon	Highly competitive market where competitors are continuously consolidating
Opportunities 1. Epiroc is well positioned to take advantage of the increase demand for low carbon products	Highly competitive market where competitors are continuously consolidating High susceptibility to cyberattacks



PESTLE Analysis:

The PESTLE Analysis for Epiroc AB is given below:

Political	Economical
1.Russia-Ukraine conflict has been impacted	1.Rising inflation is causing a rise in the prices
the financial positions of many companies	of raw materials and metals.
2.Mining industry is often criticised for	2.Global supply chain disruption is increasing
violating human rights	the raw material prices.
	3.Economic cycle affects the mining industry
	severely
Social	Technological
1.Local Protests are common at mining sites	1. Battery technologies and connected
	equipment market is estimated to grow at 20%
	CAGR
	2. The whole mining industry including the
	mining equipment is going through rapid
	digitalisation and automation
	3. Increased demand for EV has pushed the
	demand for Lithium and Cobalt mining
Legal	Environmental
1.There is an increase in regulatory	1.There is a rising demand for sustainable
compliances	solutions in mining

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