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BANK OF THE PHILIPPINE ISLANDS SWOT & PESTLE ANALYSIS

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Company Name : Bank of the Philippine Islands

Company Sector : Banking and Financial Services

Operating Geography : Philippine, Asia, Global

About the Company :

The Bank of the Philippine Islands was established in 1851 and is the country's and Southeast Asia's first bank. BPI is a universal bank that provides both retail and business customers with a wide range of financial products and solutions through its subsidiaries and affiliates. Services offered by BPI include consumer loan and banking, asset management, insurance, securities distribution and brokerage, foreign exchange, leasing, and corporate and investment banking. In addition, to close to 3,000 ATMs and cash deposit machines, the bank has a network of over 800 branches in the Philippines, Hong Kong, and Europe (CDMs). The Philippine banking and finance sector got its beginnings with the founding of BPI, formerly known as El Banco Espaol Filipino de Isabel II. The bank served a variety of purposes, including printing and issuing money and extending credit to the National Treasury, effectively making it the first Central Bank of the nation. This heritage is proudly continued by BPI, which provides funding for several projects and businesses in the public and private sectors that assist economic development and nationbuilding. In June 2022, the bank announced that it had signed a ground-breaking agreement with Alipay+ to let users of digital banking conduct international business. As a result, BPI is the first bank to work with Alipay+ as a mobile payment service provider to expand the reach of its payments service beyond small local businesses.

The unique selling proposition of BPI is that it is one of the most renowned banks in the Philippines and ranks second in terms of market capitalization and assets, making it the fourthlargest bank overall. The mission statement of the company reads, "to contribute to the financial well-being of its Clients and the progress of society as a whole".

Revenue :

? 80,116 million - FY ending 31st December 2021 (y-o-y growth -9.3%)

? 88,335 million - FY ending 31st December 2020



SWOT Analysis :

The SWOT Analysis for Bank of the Philippine Islands is given below:

Strengths	Weaknesses
1.First and the oldest bank in Philippines and	1.Presence in Europe and outside of
Southeast Asia	Philippines is very limited
2.Very strong network present within	2.Number of physical branches and employees
Philippines with one of the largest branch &	are reducing
ATM networks	
3.Customer base has doubled since 2010	
4.Very strong digital presence with 3.2 million	
active users and around 5 million total users	
5.Strong lending practices with the Bank's	
Non-Performing Loan ratio much better than	
industry average	
6.Second largest market capitalization out of	
all Philippines banks	
7.Bank of the Philippine Islands is showing	
exceptional growth in all lines of businesses	
Opportunities	Threats
1.Rapid digitalisation across the Philippines is	1.Increasing number of cybercrimes such as
advantageous to Bank of the Philippine Islands	phishing and ransomware in Philippines
2.Very strong rebound by Philippine economy	2.Increase in impaired-loan ratio may impact
post pandemic	credit ratings
3.Expanding into more Southeast Asian	
Countries	



PESTLE Analysis :

The PESTLE Analysis for Bank of the Philippine Islands is given below:

Political	Economical
1.Government is loosening covid restrictions in	1.Inflation in March 2022 already reached the
Manila, the capital city, and all over the	upper end of Bangko Sentral ng Pilipinas'
country	(BSP), Philippines' Central Bank's, target band
2.The sanctions against Russia have pushed up	2.Philippine's GDP is performing well post
the inflation rate in Philippines	Covid
	3.Labour market is stable and improving
Social	Technological
1.Growth and acceptance of microfinance	1.Promotion by BSP and necessitated by
institutions has made banking more accessible	pandemic, rise in traditional bank providing
2.The population and the businesses are	more digital offerings and adopting fintech
becoming more digital friendly	
Legal	Environmental
1.Philippine banks are demanding stricter	1.Financial Institutions globally are
cyber laws	incentivising and investing in sustainable
	5

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