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### LUFTHANSA SWOT & PESTLE ANALYSIS

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Company Name: Lufthansa

**Company Sector:** Aviation

Operating Geography: Europe, Germany, Global

About the Company: Lufthansa (Deutsche Lufthansa AG) is world's leading aviation group comprising of hub airlines, point to point airlines as well as aviation service companies. Established in 1954, the airline the headquartered in Cologne, Germany and employs more than 123,000 staff as of FY16. The group has integrated value chain and thus benefits from financial synergies as well as sharing of knowledge and best practices across different business segments.

#### Revenue:

35,579 million Euros – FY ending 31st Dec, 2017 (y-o-y growth 12.4%)

31,660 million Euros – FY ending 31st Dec, 2016



### SWOT Analysis:

The SWOT Analysis for Lufthansa is given below:

Strengths	Weaknesses
1.Leading aviation group across the world	1.Employee disputes and strikes over wages
2.Sustainability and security program to drive	impacts operations
strategic growth	2.Employee adaptation challenge to the
3.Strong financial performance and stability	business evolution
Opportunities	Threats
Opportunities  1.Growing point to point traffic in Europe	Threats  1.Stiff competition from low cost airlines and
• •	
1.Growing point to point traffic in Europe	1.Stiff competition from low cost airlines and
1.Growing point to point traffic in Europe 2.Innovation and digitalization to drive growth	1.Stiff competition from low cost airlines and large Middle Eastern carriers



#### PESTLE Analysis:

The PESTLE Analysis for Lufthansa is given below:

Political	Economical
1.Political developments leading to economic	1.Deregulation of aviation sector
uncertainty	2.Slow economic recovery in Europe
2.The uncertainty over Brexit to be a challenge	3.Fluctuations in fuel prices
for the European aviation sector	
Social	Technological
1.Consumer preference of high speed rail over	1.Digital transformation to unlock new
airlines on short haul routes	revenue streams
Legal	Environmental
1.Regulations imposed on air traffic by the	1.Green technologies and efforts towards
administrative authorities	reducing environmental pollution
	2.Natural calamities

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