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## PLDT INC SWOT & PESTLE ANALYSIS

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Company Name: PLDT Inc

**Company Sector :** Telecommunication Services

Operating Geography: Philippines, Asia, Global

#### About the Company:

The Philippine Long Distance Telephone Company was renamed PLDT, Inc., a holding company for telecommunications, internet, and digital services. The company has its headquarters in Makati City, Metro Manila. Along with Globe Telecom and the nascent Dito Telecommunity, it is one of the country's main telecom carriers. An ordinance of the Philippine Government created PLDT on November 18, 1928. The business provides wireless broadband, voice, data, and cellular services. Additional fixed-line services offered by the company include local exchange, international long-distance, data and other networks, and other services. Through several brands, including TNT, SmartBro, Sun Broadband, PLDT, Smart, and Sun Cellular, the firm advertises its services. These solutions are made accessible to corporate, retail, and SME clients. The Philippines, British Virgin Islands, Cayman Islands, and Singapore are all commercial hubs for the organisation. On July 7, 2022, PLDT Inc., Smart Communications, Inc. (Smart), a wireless division of PLDT Inc., and the MVP Sports Foundation (MVPSF) announced that they were supporting the Philippine Olympic Committee's (POC) initiative to create a trust fund to provide incentives to national athletes who win medals at the Olympics, Southeast Asian Games, and Asian Games.

The unique selling proposition or USP of PLDT is that it is the largest fully integrated telco in the Philippines and has one of the highest market capitalizations among listed firms in the country. The mission statement of PLDT reads, "Empower Filipinos everywhere with customer-focused digital innovations that unlock and share their infinite potential".

#### Revenue:

PHP 185,751 million - FY ending 31st December 2021 (y-o-y growth 6.9%)

PHP 173,634 million - FY ending 31st December 2020



### SWOT Analysis:

The SWOT Analysis for PLDT Inc is given below:

Strengths	Weaknesses
1.Largest telecommunication service provider	1.Philippines is prone to natural disasters
in Philippines.	which causes disruptions in services.
2.Diverse product offerings and business	
segments.	
3.Recipient of several awards in different	
categories for its services and performance.	
4.Company's financial product Maya is the	
largest non-bank payment processor in	
Philippines.	
5.Consistent growth in revenues and profits.	
Opportunities	Threats
1.Expand across international services.	1.Supply chain disruptions can affect the
2.Scope to expand services in PLDT home	operations of the company.
business.	2.Growing competition in the Philippines
3.Collaborate with government and other	telecom industry can affect market share.
organizations to improve services.	
4.Grow in the financial segment business	
through new products and services.	



### PESTLE Analysis:

The PESTLE Analysis for PLDT Inc is given below:

Political	Economical
1.DICT has approved PHP7.7 billion to rollout	1.Inflation is soaring up in Philippines.
23,100 sites for public hotspots in Philippines.	
2.Political tensions may escalate between US	
and Philippines upon Huawei 5G rollout in	
Philippines.	
3.Ukraine- Russia war has disrupted the global	
supply chain.	
Social	Technological
1.Increasing number of telecom companies are	1.Satellite friendly measures are being taken to
focusing on improving their customer's	enable environment for satellite system
experience.	providers in Philippines.
	2.Digital transformation is ramping up in the
	telecom industry of Philippines.
	3.IOTs are being used extensively for different
	applications.
Legal	Environmental
1.Amendments have been proposed to the	1.Telecom industry is replacing copper cables
existing data privacy act in Philippines.	with fibre to drive sustainable growth for the
2.Open access in data transmission act has	environment.
been passed to update telecom laws with	
respect to digitization.	

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