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MICHELIN SWOT & PESTLE ANALYSIS

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Company Name: Michelin

Company Sector: Tires, Auto Ancillaries, Industrial Materials, Travel Guides

Operating Geography: France, Europe, Global

About the Company:

Michelin is a French tire manufacturer headquartered in Clermont-Ferrand, France. It was founded in 1889. It is among the three largest tire manufacturers in the world. Michelin is known for its innovative removable tires, pneurail (tire meant for rails) and radial tires. Michelin makes tires for aircrafts, motorcycles, bicycles and space shuttles. Apart from tires Michelin also makes tour guides, it has published two guidebook series. Michelin also publishes a variety of road maps, mostly of France but also of other European countries, Africa, Thailand and the United States. It has presence in 170 countries and operates 68 production facilities. It has been ranked on Number 1 spot by Forbes Magazine Annual survey on "America's best large employers". The company has over 124,760 employees globally as of January 2022.

The USP or unique selling proposition of Michelin is that it is the second largest tyre manufacturer in the world. Michelin mission is to "enhance its clients' mobility, sustainably; designing and distributing the most suitable tires, services and solutions for its clients' needs; providing digital services, maps and guides to help enrich trips and travels and make them unique experiences; and developing high-technology materials that serve the mobility industry".

Revenue:

23,795 million – FY ending December 31, 2021 (year-on-year growth of 16.3%)

20,469 million – FY ending December 31, 2020



SWOT Analysis:

The SWOT Analysis for Michelin is given below:

Strengths	Weaknesses
1.One of the largest manufacturers of tires	1.High operational costs leading to low profits
globally	2.Sluggish Replacement volumes due to higher
2.Strong brand equity and high market share	prices
3.Strong R&D Teams with culture of	
innovation	
4.Solid global footprint and increasing demand	
Opportunities	Threats
1.Potential of capturing demand for electric	1.Volatility in raw material prices
vehicle tires through strategic partnerships	2.Fierce competition from global players
2.High growth opportunities in passenger cars	3.Battling capacity of production challenges
light commercial vehicle segment	
3.Opportunity to become market leader	
through M&A	
4.Reinforce their position as class leader	
through exclusive partnership	



PESTLE Analysis:

The PESTLE Analysis for Michelin is given below:

Political	Economical
1.Impact of import tariffs in US	1.Impact of macroeconomic conditions
2.Impact of Brexit on Michelin starred	prevailing in operating regions
restaurants	
3.Axing power production through gas as a	
result of Russia Ukraine war	
Social	Technological
1.Increasing popularity of E-commerce	1.Focus of businesses on digitization
2.Ace Customer support and employee	2.Innovation and R&D initiatives
engagement build a trustable brand	
3.Michelin rating considered prestige and	
quality symbol for restaurants across the globe	
Legal	Environmental
1.Burdensome laws and regulations	1.Commitment to reduce carbon emissions
2.Improving Intellectual Property laws and	2.Impact of weather conditions on business
consumer protection laws to prevent Litigation	
risks	

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Client Support: support@swotandpestle.com