# S&P TEST

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## LIFE INSURANCE CORPORATION OF INDIA (LIC) SWOT & PESTLE ANALYSIS

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Company Name : Life Insurance Corporation of India (LIC)

Company Sector : Financial Services and Insurance

Operating Geography: India, Asia, Global

#### About the Company :

With its corporate office in Mumbai, the Life Insurance Corporation of India (LIC) is a statutory insurance and investment firm. It is a property of the Government of India. When the Life Insurance of India Act, which nationalised the insurance business in India, was approved by the Indian Parliament on September 1, 1956, the Life Insurance Corporation of India was created. The state-owned Life Insurance Corporation of India was founded by the merger of more than 245 insurance companies and provident societies. In addition to health insurance policies, the company also offers endowment plans, money-back plans, term assurance plans, pension plans, special plans, unit plans, group schemes, and child plans. Mumbai, Kolkata, Chennai, Hyderabad, Delhi, Kanpur, Bhopal, and Patna serve as its regional hubs for operations in Fiji, Mauritius, the UK, Bahrain, the UAE, Kuwait, Qatar, Oman, Nepal, Sri Lanka, Saudi Arabia and Kenya. In June 2022, Life Insurance Corporation of India introduced a new program named Dhan Sanchay, which combines protection with savings. It is a non-linked, non-participating individual savings life insurance plan.

Life Insurance Corporation of India (LIC)'s USP is that it has a monopoly on soliciting and selling life insurance in India as the largest insurance company in the country. The mission statement of the company reads, "Ensure and enhance the quality of life of people through financial security by providing products and services of aspired attributes with competitive returns, and by rendering resources for economic development."

#### **Revenue :**

INR 4.03 lakh crores - FY ending 31st March 2021 (y-o-y growth 6.33%)

INR 3.79 lakh crores - FY ending 31st March 2020



#### SWOT Analysis :

The SWOT Analysis for Life Insurance Corporation of India (LIC) is given below:

Strengths	Weaknesses
1.Diversified portfolio of products offered by	1.Strong competition present in the insurance
the company	business in India
2.Multiple marketing and distribution	
channels to reach the customers	
3.Huge number of agents who sell the	
insurance policies will drive revenues for the	
company	
4.Release of IPO for the company will boost	
growth for LIC	
5.Growing potential of the micro insurance	
industry in rural India	
Opportunities	Threats
Opportunities 1.Government and regulatory initiatives boost	Threats 1.Decreasing insurance penetration in India
1.Government and regulatory initiatives boost	1.Decreasing insurance penetration in India
1.Government and regulatory initiatives boost the revenues of the company	1.Decreasing insurance penetration in India for the last decade restricts the growth of the
<ul><li>1.Government and regulatory initiatives boost</li><li>the revenues of the company</li><li>2.Increasing net financial assets and</li></ul>	1.Decreasing insurance penetration in India for the last decade restricts the growth of the
<ul> <li>1.Government and regulatory initiatives boost the revenues of the company</li> <li>2.Increasing net financial assets and household savings of Indians is an opportunity</li> </ul>	1.Decreasing insurance penetration in India for the last decade restricts the growth of the
<ul> <li>1.Government and regulatory initiatives boost the revenues of the company</li> <li>2.Increasing net financial assets and household savings of Indians is an opportunity for growth</li> </ul>	1.Decreasing insurance penetration in India for the last decade restricts the growth of the
<ul> <li>1.Government and regulatory initiatives boost the revenues of the company</li> <li>2.Increasing net financial assets and household savings of Indians is an opportunity for growth</li> <li>3.Increasing internet penetration and</li> </ul>	1.Decreasing insurance penetration in India for the last decade restricts the growth of the
<ul> <li>1.Government and regulatory initiatives boost the revenues of the company</li> <li>2.Increasing net financial assets and household savings of Indians is an opportunity for growth</li> <li>3.Increasing internet penetration and digitization of the insurance industry</li> </ul>	1.Decreasing insurance penetration in India for the last decade restricts the growth of the
<ul> <li>1.Government and regulatory initiatives boost the revenues of the company</li> <li>2.Increasing net financial assets and household savings of Indians is an opportunity for growth</li> <li>3.Increasing internet penetration and digitization of the insurance industry</li> <li>4.Growth in Indian insurance industry will</li> </ul>	1.Decreasing insurance penetration in India for the last decade restricts the growth of the



#### **PESTLE Analysis :**

The PESTLE Analysis for Life Insurance Corporation of India (LIC) is given below:

Political	Economical
1.Government policies like Pradhan Mantri	1.Adverse impact of COVID 19 on India's
Jan-Dhan Yojana (PMJDY) and Rastriya	insurance sector
Swasthya Bima Yojana (RSBY) to boost the	
industry	
Social	Technological
1.Ageing population would need insurance	1.Rise of fintech firms and their offerings in
products in the future	the insurance space
2.Rising disposable income may lead to	2.Digitalisation of the insurance sector
expenditure in insurance products	3.Risk of cyberattacks and data leaks
Legal	Environmental
1.Insurance legislations and regulations by	1.Impact of climate change on insurance sector
IRDAI	in India

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