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COINBASE GLOBAL INC. SWOT & PESTLE ANALYSIS

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Company Name : Coinbase Global Inc.

Company Sector : Crypto-finance

Operating Geography : United States, North America, Global

About the Company :

Coinbase Global, Inc., is a cryptocurrency trading platform based in the United States. With no physical headquarters, Coinbase is a remote-first firm. The company was established in 2012 by Brian Armstrong and Fred Ehrsam. It is a financial technology firm that specialises in end-to-end financial infrastructure and software. Its main goal is to create a crypto economy, which is a transparent financial system powered by crypto and based on crypto assets, which are digital assets created using blockchain technology. Its platform enables 43 million retail consumers from over 100 countries, as well as 7,000 institutions and 115,000 ecosystem partners, to participate in the crypto-economy. The company provides a primary bank account for retail consumers to invest in, store, spend, earn, and use crypto assets. It offers a one-stop shop for hedge funds, money managers, and businesses to access crypto markets through improved trading and custody technology. The Corporation provides a platform with technology and services that enable developers, merchants, and asset issuers to create applications that use crypto protocols, participate in crypto networks, and securely take cryptocurrency as payment. Coinbase in August 2022 announced a partnership with Blackrock which will enable Blackrock's Aladdin institutional clients with access to digital currencies.

Coinbase Global, Inc's USP lies in its being the largest cryptocurrency exchange in the United States by trading volume. The mission statement of the company reads, "To increase economic freedom in the world".

Revenue :

\$7.8 billion - FY ending 31 December 2021 (y-o-y growth 550%)

\$1.28 billion - FY ending 31 December 2020



SWOT Analysis :

The SWOT Analysis for Coinbase Global Inc. is given below:

| Strengths | Weaknesses |
|--|--|
| 1.Firmly established in the crypto-exchange | 1.High product volatility renders Coinbase |
| market as one of the biggest firms in USA | Global Inc. vulnerable |
| 2.Early player in the market giving it long-term | 2.Glitches in its website have hampered |
| network in various sectors | credibility |
| 3.Strong financial position lends competitive | |
| edge | |
| 4.High product opportunities are | |
| advantageous | |
| 5.Diversified & cutting-edge product portfolio | |
| 6.Intuitive product design reducing customer | |
| complexity | |
| Opportunities | Threats |
| 1.Rising rates of crypto-adoption is | 1.Increasing regulations from the Federal |
| advantageous for more activity | Reserve and US Congress may harm volume |
| 2.Increasingly popular platforms and products | 2.Volatility of cryptocurrency may impact |
| in crypto-economy developed at Coinbase | profits |
| 3.Increasing attraction towards digital assets | 3.Steadily decreasing value of stock following |
| may increase trading | tightening of crypto regulations by Fed |
| | 4.Decreased trading activity in mini crypto |
| | winter slows growth at Coinbase |



PESTLE Analysis :

The PESTLE Analysis for Coinbase Global Inc. is given below:

| Political | Economical |
|--|---|
| 1.Ambivalence of US Government over crypto- | 1.Crypto being a cyclical industry may impact |
| assets lends volatility | organizational performance |
| 2.Fall in Kazakhstan's government has | 2.Fall in Bitcoin prices after Fed regulations in |
| heightened fall in Bitcoin values | 2022 |
| Social | Technological |
| 1.Overwhelming popularity of crypto-economy | 1.Cutting-edge blockchain technology |
| may positively impact trading | constantly evolving crypto-economy |
| 2.Rising regulations and legislation may allow | 2.Google Cloud partnering with CoinWire to |
| safer trading ecosystem | develop crypto ecosystem |
| Legal | Environmental |
| 1.Tightening crypto legislation by US Congress | 1.Competition faced by Bitcoin and Ethereum |
| 2.Worldwide regulations on crypto-trading | by environment-friendly crypto-assets |
| may impact product growth | 2.Environment-friendly NFTs are on the rise |

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