S&P TEST

SWOT & PESTLE.com

POSHMARK INC. SWOT & PESTLE ANALYSIS

© Barakaat Consulting - An Ezzy IT Consulting Business

This is a licensed product and is not to be photocopied or distributed. All rights reserved. Unauthorized reproduction is strictly prohibited. Research is based on best available materials and resources. Topurchase reprints of this document, please email support@swotandpestle.com.



Company Name: Poshmark Inc.

Company Sector : Social Commerce Marketplace

Operating Geography: United States, North America, Global

About the Company:

Poshmark, Inc. is a social marketplace for new and used fashion for men, women, children, pets, homes, and more that blends the in-person interaction of traditional retail with the scale, reach, ease, and selection benefits of online purchasing. The business's main office is in Redwood, California. The business was established in 2011 by Manish Chandra. The company organises its marketplace into lifestyle categories, such as clothing, footwear, home goods, beauty products, and pets. Buyers' discovery and purchase processes are made easy and alluring by their social aspects, which promote high engagement and retention. To create a pleasant buying experience, it enables customers to find, connect, and curate their network and news feed with those of other users who have similar tastes in fashion and personal preferences. Various social tools, such as share, like, follow, comment, offer, and luxury parties, are included in the Company's application. Storefront services, social marketing services, logistics and payment services, customer support services, and the heart and hustle community fund are among its seller offerings. Poshmark in April 2022 announced the extension and expansion of its partnership with Affirm - the payment network.

Poshmark's USP is that it is a leading social marketplace for new and pre-owned fashion, with 80 million members registered throughout the US, Canada, and Australia. The mission statement of the company reads, "to build the world's most connected shopping experience while empowering people to build thriving retail businesses".

Revenue:

\$ 326.0 million - FY ending 31st December 2021 (y-o-y growth 25%)

\$ 261.6 million - FY ending 31st December 2020



SWOT Analysis:

The SWOT Analysis for Poshmark Inc. is given below:

Strengths	Weaknesses
1.Asset light business model enables scalability	1.Fluctuations in the profit level indicate
and favorable capital dynamics	instability
2.Vast and curated social marketplace	2.Platform experience can be affected due to
3.Large number of active buyers over 7.6	the services provided by sellers
million	
4.Seamless proprietary technology and data	
make the selling and buying experience easy.	
5.Acquisitions and partnerships have helped	
the company to improve its services	
6.Personalized buying and selling experience	
through interactions and engagement.	
Opportunities	Threats
1.Expand operations into new countries	1.Increasing competition can affect the growth
2.Add bigger brands to the platform to	2.Rising covid-19 cases can affect the services
increase product offerings	of the company
3.Drive product innovation to improve buying	3.Supply chain disruptions can delay deliveries
and selling experience on the platform	4.Selling of counterfeit products can affect the
	reputation of the company



PESTLE Analysis:

The PESTLE Analysis for Poshmark Inc. is given below:

Political	Economical
1.Ukraine-Russia war has disrupted the global	1.Shipping costs are increasing due to global
supply chain.	disruptions in supply chain.
Social	Technological
1.Second hand fashion market is growing rapidly and can become multi-billion-dollar industry 2.Personalization has become an important trend in the online marketplace	 Big data technology is playing an important role in decision making in online marketplace companies. Cybersecurity is becoming important for the companies to protect their security and information. AI are being implemented on social commerce platforms to improve communication.
Legal	Environmental
1.'ACCC' may come up with new regulatory framework for online marketplace in Australia.	1.Circular fashion is booming in order to reduce waste generated
2.Data privacy regulations are becoming important to control data leakage in online marketplace.3.Shop Safe Act 2020, was passed in US to prevent the selling of counterfeit products on online marketplaces	

Please note that our free summary reports contain the SWOT and PESTLE table contents only.

The complete report for **Poshmark Inc.** SWOT & PESTLE Analysis is a paid report at **27 U.S.D.**



* By clicking on "Buy Now" you agree to accept our "Terms and Conditions."

S&P SWOT & PESTLE.com

SWOT & PESTLE.com is a leading strategy research portal covering detailed Strengths, Weaknesses, Opportunities, Threats (SWOT) and Political, Economic, Social, Technological, Legal and Environmental (PESTLE) analysis of leading industry sectors and organizations across the globe. Our full and comprehensive collection on SWOT and PESTLE has been written by our team of professional analysts consisting of MBA's, CFA's and industry experts. Our analysis has helped businesses, researchers and scholars with valuable insights to make strategic decisions and take their research forward.

We at SWOT & PESTLE.com aim to aid the understanding of the multifaceted business world by presenting a list of diverse companies from across the globe. Business organizations today cannot function in ways that ignore the surroundings that they are set in. SWOT & PESTLE.com makes a keen observation into this aspect and accounts for factors affecting such businesses.

Copyright Notice

The information provided in the SWOT and PESTLE research reports on www.swotandpestle.com are from publicly available documents and sources which are deemed reliable. Further the reports contain analysis and views from the SWOT & PESTLE.com research and analyst team which consists of qualified experts. While every attempt has been made to ensure completeness, accuracy and reliability of the analysis, Barakaat Consulting and its associate websites cannot be held responsible or legal liable for omissions or errors in our reports or on any of our pages.

(C)2024 Barakaat Consulting. All rights reserved. This report may not be reproduced, copied or redistributed, in whole or in part, in any form or by any means, without the express written consent of Barakaat Consulting. Also, Barakaat Consulting is the sole copyright owner of this report, and any use of this report by any third party is strictly prohibited without a license expressly granted by Barakaat Consulting. Neither all nor any part of the contents of this report, or any opinions expressed herein, can be used in advertising, press releases, or promotional materials without prior written approval from Barakaat Consulting. Any violation of Barakaat Consultings rights in this report will be executed to the fullest extent of the law, including the pursuit of monetary damages and injunctive relief in the event of any breach of the foregoing restrictions.

Client Support: support@swotandpestle.com