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BRIGHTHOUSE FINANCIAL INC. SWOT & PESTLE ANALYSIS

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Company Name: Brighthouse Financial Inc.

Company Sector : Insurance and Financial Services

Operating Geography: United States, North America, Global

About the Company:

With its headquarters in Charlotte, North Carolina, Brighthouse Financial, Inc. is a American firm that offers insurance and financial management services. MetLife, Inc. announced its plans to split a significant piece of its U.S. Retail business in January 2016, and in August 2017, Brighthouse Financial completed its separation from MetLife, Inc. and became an independent firm. It offers income, fixed, index-linked, variable, and other annuity products. Additionally, the corporation provides a variety of life insurance products, including term, universal, whole, and variable life insurance. The firm has marketing agreements with a wide network of distribution partners and makes use of a variety of independent distribution channels to advertise its goods and services. The run-off business of Brighthouse Financial consists of activities involving goods that are not actively sold and independently managed. Brighthouse Financial, Inc. announced the addition of Brighthouse Shield Level Pay PlusSM Annuities to its line of Brighthouse Shield® Level Annuities in August, 2022. These new products are intended to support clients' retirement portfolios by supplying a stream of guaranteed lifetime income.

Brighthouse Financial Inc.'s USP lies in its being one of the top annuity and life insurance providers in the United States with over 2 million active annuity contracts and life insurance policies, trusted by over 2 million consumers. The mission statement of Brighthouse Financial Inc. reads, "to Help People Achieve Financial Security".

Revenue:

US\$ 7,142 million - FY ending 31st December 2021 (y-o-y growth -16.0%)

US\$ 8,503 million - FY ending 31st December 2020



SWOT Analysis:

The SWOT Analysis for Brighthouse Financial Inc. is given below:

Strengths	Weaknesses
1.Large network of strategic relationship	1.Vast number of regulations need to be
managers and wholesalers	followed
2.Diversified product portfolio for all segments	2.Risk of reduced profitability due to poor risk
of the population	management of company's variable annuity
3.Forming strategic partnership to offer better	exposure
products to clients	3.Adverse impact of COVID 19 on the company
4.Consistent performance and strong balance	
sheet	
Opportunities	Threats
1.Use of advanced data analytics and	1.Threat of cyber-attacks and breach of
technology for better insights into the	personal data of customers
premiums and products offered	2.Strong competition with rival companies in
2.Rising number of under insured individuals	the insurance business
in USA	
3.Collaborations with InsurTech to provide	
better products to clients	
4.Utilization of AI and automation for faster	
claims giving better user experience	
5.Increased life expectancy making guaranteed	
lifetime income an important consideration	



PESTLE Analysis:

The PESTLE Analysis for Brighthouse Financial Inc. is given below:

Political	Economical
1.Impact of Biden administration on banking	1.Impact of COVID 19 on the insurance
and insurance businesses	industry
2.Impact of US-China trade war on the	
financial sector	
Social	Technological
1.Rising disposable income among people may	1.Digitalisation of claims and insurance
lead to rise in insurance investments	industry
2.Aging population of USA may lead to more	2.Risk of cyber-attacks for companies
demand in insurance products	operating in the insurance business
Legal	Environmental
1.Insurance and reinsurance laws need to be	1.Rising trends towards ESG investing
followed in USA	methodology
2.User data privacy laws have to be adhered	

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The complete report for **Brighthouse Financial Inc.** SWOT & PESTLE Analysis is a paid report at **27 U.S.D.**



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