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# AEGEAN AIRLINES S.A. SWOT & PESTLE ANALYSIS

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**Company Name:** Aegean Airlines S.A.

**Company Sector:** Aviation

Operating Geography: Greece, Europe, Global

#### About the Company:

Aegean Airlines S.A. is the national carrier of Greece. Since June 2010, it has been a member of the Star Alliance. It offers scheduled and charter flights from Athens and Thessaloniki to a variety of European and Middle Eastern locations as well as other important Greek cities. Athens International Airport in Athens, Macedonia International Airport in Thessaloniki, and Larnaca International Airport in Cyprus are its principal hubs. In addition, it bases itself at various other Greek airports, some of which are seasonal. Its headquarters are in Kifisia, an Athens suburb. Aegean Airlines was founded in 1987 as Aegean Aviation. At the prestigious Skytrax World Airline Awards, AEGEAN was named the Best Regional Airline in Europe. This is the 11th year in a row that AEGEAN Airlines has received this top regional award from their passengers, and it coincides with another strong performance in the overall World's Best Regional Airline section, with an excellent 2nd place position. In August 2022, Aegean Airlines struck a code-share agreement with Emirates. As of 2023, there are more than 2,300 employees in Aegean Airlines.

The USP of Aegean airlines lies in it being the largest airline in Greece in terms of fleet size, destinations served, and overall passenger traffic. Aegean Airlines' mission is "To travel our passengers with safety, continuously providing services of high standards across all travel stages, through an extensive network of destinations, which connects every corner of Greece and Greece with the world." Aegean Airlines' vision reads "To act responsibly in developing the market, evolving our employees, supporting our partners and local communities."

#### Revenue:

1.336,8 million – FY ending 31st December 2022

675 million – FY ending 31st December 2021



## SWOT Analysis:

The SWOT Analysis for Aegean Airlines S.A. is given below:

Strengths	Weaknesses
1.Competitive advantage of low average age of	1.Suspension of flight due to plane damage
aircraft	
2.Strong technical bases to serve increased	
passenger capacity	
3.Enjoys the benefits of being a Star Alliance	
member	
4.Greece's largest and the best airline	
5.Strong focus on offering high quality services	
to the passengers	
Opportunities	Threats
1.Codeshare agreement with different airlines	1.Susceptible to flights delays and cancellations
to increase customer experience	due to adverse weather conditions
2.Increases its participation in Animawings to	2.Threats from uncertain macroeconomic
further strengthens its presence in the	environment, including Covid-19, wars,
Romanian market	inflation
3.Partnership with Saudi Arabia's tourism	
conglomerate to promote significant tourist	
attractions	
4.Increase in routes to facilitate capacity	
expansion	



### PESTLE Analysis:

The PESTLE Analysis for Aegean Airlines S.A. is given below:

Political	Economical
1.Russia-Ukraine war to have adverse impacts	1.Tourism is a significant contributor to Greek
on the aviation industry	economy thus making aviation sector a major
2.Uncertain political environment between	stakeholder
Greece and Turkey	2.Fluctuations in oil prices to impaction
	aviation sector and overall economy
Social	Technological
1.Introduction of multi-flight passes to save	1.Leveraging IBM's AI, cloud services to
customers' money	transform its internal business processes as
	well as improve customer experience
	2.Introduction of high-speed inflight
	broadband to enhance customer experience
Legal	Environmental
1.Involvement in lawsuits highly impact	1.Use of sustainable aviation fuel by the
company's reputation	airlines
2.Ryanair's lawsuits against EU's approval of	
state aid to airlines	

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