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## UNION PACIFIC CORPORATION SWOT & PESTLE ANALYSIS

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Company Name : Union Pacific Corporation

Company Sector : Transportation and Logistics

**Operating Geography :** United States, North America, Global

#### About the Company :

Union Pacific Corporation (UNP), incorporated in 1969, is America's leading rail transportation company. It is headquartered in Omaha, Nebraska. Union Pacific Railroad is the operating company of UNP, which is North America's premier railroad franchise, covering 23 states across the western two-thirds of the United States. The company's railroad ships a variety of goods including agricultural, automotive, chemicals, coal, and industrial and intermodal products. UNP has 32,340 route miles, connecting Pacific Coast and Gulf Coast ports with the Midwest and eastern U.S. gateways and accommodating several corridors to essential Mexican gateways. The group maintains coordinated schedules with other rail carriers to move freight to and from the Atlantic Coast, the Pacific Coast, the Southeast, the Southwest, Canada, and Mexico. Most of the company's export and import traffic migrates through Gulf Coast and Pacific Coast ports and across the Mexican and Canadian borders. As of early 2022, UNP employs nearly 32,124 employees.

Union Pacific Corporation's USP or Unique Selling Proposition sprawls in being one of the world's largest transportation companies including its principal operating company, Union Pacific Railroad, offering the second largest Railroad system in the United States after BNSF as of 2020. Union Pacific Corporation's vision is to "Build America for all generations by connecting our nation's businesses and communities to each other and the world." The corporation's mission statement reads "The people of Union Pacific deliver North America's safest, most reliable and most efficient supply chain solutions."

#### **Revenue :**

US\$ 21,804 million - FY ending 31st December 2021

US\$ 19,533 million - FY ending 31st December 2020



#### SWOT Analysis :

The SWOT Analysis for Union Pacific Corporation is given below:

Strengths	Weaknesses
1.One of America's most recognized and	1.Shortage of working capital due to high
reliable company	exposure to debt
2.Strongest franchise in North America,	2.High dependency on key domestic suppliers
backed by series of mergers and acquisitions	
3.Strong Infrastructure and widespread	
network	
4.Diversified portfolio of business contributing	
to revenue growth	
5.Exceptional Operational Capabilities	
Opportunities	Threats
1.Growth Opportunities in Intermodal	1.Intense competition from varied market
Segment	leaders
2.Railroads playing a critical part of America's	2.Significant risk involved in transporting
Infrastructure, in response to COVID	hazardous materials
3.FRA grants to improve Union Pacific's	3.Increasing costs and decreasing volumes
network extension with short lines	may derail the industry



#### **PESTLE Analysis :**

The PESTLE Analysis for Union Pacific Corporation is given below:

Political	Economical
1.Involvement in political lobbying and	1.Economic impact of the COVID-19 pandemic
engagements	2.Impact of fluctuating fuel prices
2.Participation in trade organizations	
Social	Technological
1.Investments in infrastructure driving social	1.Focus on implementation of Positive Train
progress	Control (PTC) technology
	2.Precision Scheduled Railroading (PSR)
	helping to streamline operations
	3.Digital transformation of North America's
	freight rail industry
Legal	Environmental
1.Federal, state, and local environmental laws	1.Preserving the natural environment and
and regulations	mitigating the effects of climate change
2.Lawsuits and penalties can dent company	2.Use of higher biodiesel blends to reduce
reputation	carbon emissions

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