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# JAGUAR LAND ROVER (JLR) SWOT & PESTLE ANALYSIS

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Company Name: Jaguar Land Rover (JLR)

**Company Sector :** Passenger Vehicles

Operating Geography: United Kingdom, Europe, Global

#### About the Company:

Jaguar Land Rover (JLR) is a British automotive company that designs, develops, and manufactures luxury vehicles under the Jaguar and Land Rover brands. The company was formed in 2008 when Indian conglomerate Tata Motors acquired the Jaguar and Land Rover businesses from Ford Motor Company. JLR's headquarters are located in Coventry, England, and the company operates manufacturing plants in the UK, China, Brazil, and India. The company also has a global network of sales and service facilities in over 100 countries. Jaguar is known for producing luxury sports cars and sedans, while Land Rover specializes in manufacturing highend SUVs and off-road vehicles. Some of the notable models produced by Jaguar include the F-Type, XE, and XF, while Land Rover's vehicles include the Range Rover, Discovery, and Evoque. JLR has invested heavily in research and development, particularly in the areas of electric and autonomous vehicles. JLR also has a joint venture with Chery Automobile in China, where it operates a manufacturing plant in Changshu. In addition to its luxury vehicles, JLR has also developed a range of accessories and lifestyle products under the Jaguar and Land Rover brands, including clothing, luggage, and even bicycles. As of early 2023, JLR employed around 40,000 people.

Jaguar Land Rover's Unique Selling Proposition (USP) is its ability to offer premium vehicles that deliver exceptional performance, luxury, and capability, while also incorporating innovative and cutting-edge technology. JLR's mission statement is "to create experiences people love for life." JLR's vision statement is "to be the world's leading producer of premium vehicles, achieving sustainable growth and profitability through relentless innovation and customer focus."

#### Revenue:

£18,320 million - FY ending 31st March 2022 (y-o-y growth -7%)

£19,731 million - FY ending 31st March 2021



## SWOT Analysis:

The SWOT Analysis for Jaguar Land Rover (JLR) is given below:

Strengths	Weaknesses
1.Strong innovation capability and use of	1.Around 50% of the sales come from two
technology	regions: China and North America.
2.Diverse range of product offerings in	2.The company has been struggling to make
different segments	profits due to production woes
3.Global presence across North America, UK,	3.Changes in the senior leadership may affect
Europe, China etc.	the company strategically
4.Large sales network and good customer	
services.	
5.Strong brand recognition helps to attract	
more customers	
more customers  Opportunities	Threats
	Threats  1.Shortages of semiconductor can affect
Opportunities	11.1
Opportunities  1.Partnerships and collaborations with other	1.Shortages of semiconductor can affect
Opportunities  1.Partnerships and collaborations with other industries like financing and semiconductor	1.Shortages of semiconductor can affect production capacity
Opportunities  1.Partnerships and collaborations with other industries like financing and semiconductor  2.Entering into new segments like sports, EVs	1.Shortages of semiconductor can affect production capacity 2.Economic conditions can affect the demand
Opportunities  1.Partnerships and collaborations with other industries like financing and semiconductor  2.Entering into new segments like sports, EVs etc.	1.Shortages of semiconductor can affect production capacity 2.Economic conditions can affect the demand for the vehicles.
Opportunities  1.Partnerships and collaborations with other industries like financing and semiconductor  2.Entering into new segments like sports, EVs etc.  3.Defining new strategies to upgrade the	<ul><li>1.Shortages of semiconductor can affect production capacity</li><li>2.Economic conditions can affect the demand for the vehicles.</li><li>3.Rise in covid cases can affect the sales of the</li></ul>



### PESTLE Analysis:

The PESTLE Analysis for Jaguar Land Rover (JLR) is given below:

Political	Economical
1.Ukraine- Russia war has affected global	1.Central banks are raising interest rates to
businesses	tackle inflation
2.China has withdrawn its zero covid policy	2.Supply chain crisis has caused chip shortages
3.The golden era for UK and China relations is	
over	
Social	Technological
1.With rise in disposable income the demand	1.Automobiles are becoming more connected
for luxury cars will grow in Asia in the coming	through new technologies
years	2.Autonomous vehicles are going to dominate
	the future
Legal	Environmental
1.EU commission has proposed new Euro 7	1.Automobile companies are moving towards
standards	electric vehicles for a sustainable future
2.EU has approved effective ban on new fossil	2.Global companies are committing to become
fuel cars by 2035	carbon neutral

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