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## TATA CONSUMER PRODUCTS LIMITED (TCPL) SWOT & PESTLE ANALYSIS

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Company Name : Tata Consumer Products Limited (TCPL)

**Company Sector :** FMCG

Operating Geography : India, Asia, Global

#### About the Company :

Tata Consumer Products Limited (TCPL) is a leading Indian consumer goods company headquartered in Mumbai, Maharashtra. The company was formerly known as Tata Global Beverages Limited and changed its name in February 2020 to reflect its diversification into nonbeverage consumer products. TCPL has a wide portfolio of products in categories such as tea, coffee, water, salt, pulses, spices, snacks, and ready-to-eat foods. Some of its popular brands include Tata Tea, Tetley, Eight O'Clock Coffee, Himalayan Natural Mineral Water, Tata Sampann, and Tata Salt. The company has a strong presence in India and also exports its products to over 40 countries worldwide. It operates through a network of subsidiaries and joint ventures across the globe, with manufacturing facilities in India, Sri Lanka, and Vietnam. In 2020, TCPL announced a merger with Tata Chemicals' consumer business to create a stronger consumer goods company with a wider product portfolio. The merger was completed in February 2021, and the combined entity is now called Tata Consumer Products Limited. As of early 2023, TCPL employed over 3000 people.

The USP of Tata Consumer Products lies in it being a leading consumer groups in India. The vision of TCPL is "To build better lives and thriving communities." The mission statement of TCPL reads, "Passionately growing and innovating every day."

#### **Revenue :**

INR 12,425 crores - FY ending 31st March 2022

INR 11,602 crores - FY ending 31st March 2021



#### SWOT Analysis :

The SWOT Analysis for Tata Consumer Products Limited (TCPL) is given below:

Strengths	Weaknesses
1.Diversity in product portfolio	1.Lesser return on capital employed as
2.TCPL has a strong global presence and	compared to competitors.
consumer base	2.Low profit margins due to fluctuating input
3.Leading packaged tea brand in India	prices.
4.Trusted band among consumers in India	
5.Successful in strengthening and accelerating	
core business	
6.Recipient of various prestigious awards	
Opportunities	Threats
1.Rise in rural disposable income shows room	1.Variability in plantation yield may impact
1.Rise in rural disposable income shows room for expansion and growth.	1.Variability in plantation yield may impact margins
-	
for expansion and growth.	margins
for expansion and growth. 2.Expansion in flavors of beverages sold to	margins 2.Changes in consumer lifestyle and
for expansion and growth. 2.Expansion in flavors of beverages sold to attract younger audience.	margins 2.Changes in consumer lifestyle and preferences.
for expansion and growth. 2.Expansion in flavors of beverages sold to attract younger audience. 3.Expansion of presence in health and protein	margins 2.Changes in consumer lifestyle and preferences. 3.Exchange rate and interest rate fluctuations
for expansion and growth. 2.Expansion in flavors of beverages sold to attract younger audience. 3.Expansion of presence in health and protein space	margins 2.Changes in consumer lifestyle and preferences. 3.Exchange rate and interest rate fluctuations
for expansion and growth. 2.Expansion in flavors of beverages sold to attract younger audience. 3.Expansion of presence in health and protein space 4.Strategic acquisitions to become a large	margins 2.Changes in consumer lifestyle and preferences. 3.Exchange rate and interest rate fluctuations



#### **PESTLE Analysis :**

The PESTLE Analysis for Tata Consumer Products Limited (TCPL) is given below:

Political	Economical
1.PLI schemes would present opportunities for	1.FDI approval of 100% for firms with a single
growth in exports and investments in FMCG	product and 51% for firms with multiple
sector.	products.
2.The war situation between Russia and	2.The economies are unstable due to the
Ukraine might cause global unrest.	spread of Covid-19 virus.
	3.Fluctuations in interest rate and exchange
	rates.
Social	Technological
Social 1.Change in tastes and preferences of	Technological 1.Breach of confidential information due to
	Ŭ
1.Change in tastes and preferences of	1.Breach of confidential information due to
1.Change in tastes and preferences of consumers.	1.Breach of confidential information due to cyber-attacks.
<ul><li>1.Change in tastes and preferences of consumers.</li><li>2.Rise in income of rural households.</li></ul>	<ol> <li>Breach of confidential information due to cyber-attacks.</li> <li>Focus on data democratization and hyper-</li> </ol>
<ul> <li>1.Change in tastes and preferences of consumers.</li> <li>2.Rise in income of rural households.</li> <li>3.Acceleration in health and wellness trend</li> </ul>	<ol> <li>Breach of confidential information due to cyber-attacks.</li> <li>Focus on data democratization and hyper-personalization</li> </ol>

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The complete report for **Tata Consumer Products Limited (TCPL)** SWOT & PESTLE Analysis is a paid report at **27 U.S.D.** 



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