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ZIONS BANCORPORATION SWOT & PESTLE ANALYSIS

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Company Name: Zions Bancorporation

Company Sector: Banking and Financial Services

Operating Geography: United States, North America, Global

About the Company:

Zions Bancorporation is a bank holding company. It is headquartered in Salt Lake City, Utah. In April, 1955, Zions was originated as keystone Insurance and Investment company, a Utah Corporation, and later in 1960, it acquired a 57.5 percent interest in Zions First National Bank from the LDS Church with other several individual investors. The company was renamed as Zions Bancorporation in 1965. Zions Bancorporation amalgamated into its bank subsidiary, ZB, N.A. in 2018. Zions Bank offers a wide range of traditional banking and innovative technology services, through its network of 122 full-service financial centers across Utah, Idaho and Wyoming, the bank provides its customers a range of mortgage and home equity loan options, amazing Rewards® credit cards, Private and Executive Banking services, and online and mobile banking. Zions Bancorporation, N.A. is a member of the Federal Deposit Insurance Corporation (FDIC), and operates under multiple trade names in multiple states. As of early 2023, Zions Bancorp employed over 10,200 people.

Zions Bancorporation's Unique Selling Proposition or USP lies in it being one of the nation's premier financial companies and a national leader in Small Business Administration lending and public finance advisory services. Zions Bancorporation's mission statement reads, "Our goal is to create value. Value for our customers. Value for the communities we serve. Value for our employees".

Revenue:

US\$ 2,911 million - FY ending 31st December 2021 (y-o-y growth 4%)

US\$ 2,790 million - FY ending 31st December 2020



SWOT Analysis:

The SWOT Analysis for Zions Bancorporation is given below:

Strengths	Weaknesses
1.Wide range of products and services	1.Deposit growth in the last 5 years has
2.Consistently strong returns and capital with	declined from 5.1% to 3.6%
ample liquidity and exceptional credit quality	2.Strong reliance on third-party vendors for
3.Continued investment in small businesses to	outsourcing
build community	
4.Strong focus on investment towards digital	
advancements	
Opportunities	Throats
Opportunities	Threats
1.Improve and roll out digital technological	1.Lower Interest rates for Loans to stimulate
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1.Improve and roll out digital technological applications like Zip, Automation Centre of	1.Lower Interest rates for Loans to stimulate the economy can reduce interest income
1.Improve and roll out digital technological applications like Zip, Automation Centre of Excellence to gain competitive edge	1.Lower Interest rates for Loans to stimulate the economy can reduce interest income 2.Higher Risk associated with the Loans
1.Improve and roll out digital technological applications like Zip, Automation Centre of Excellence to gain competitive edge 2.Extensive focus on Cost reduction can be	1.Lower Interest rates for Loans to stimulate the economy can reduce interest income 2.Higher Risk associated with the Loans provided in the Pandemic period
1.Improve and roll out digital technological applications like Zip, Automation Centre of Excellence to gain competitive edge 2.Extensive focus on Cost reduction can be undertaken as the Pandemic has opened new	1.Lower Interest rates for Loans to stimulate the economy can reduce interest income 2.Higher Risk associated with the Loans provided in the Pandemic period 3.Lower demand for loans will likely affect the



PESTLE Analysis:

The PESTLE Analysis for Zions Bancorporation is given below:

Political	Economical
1.The government of United States not	1.Expected rise in non-performing assets due
providing adequate stimulus to increase	to Pandemic closed business and risky loans
demand	2.Low Interest rates will affect the interest
2.CECL regulation proved to improve the	income spread generated by the financial
regulatory capital ratios of banks as they	companies
entered the pandemic	n n 3
Social	Technological
1.Unemployment levels soared to 14.7% mid	1.Insight-driven/ analytical digital
2020, adversely affecting the mortgage	transformation during the pandemic has
industry	improved efficiency in Revenue generation
	2.Digital Transformation has proved to
	improve customer experience
	и и ,
Legal	Environmental
1.Basel III deferred implementation for banks	1.Responsible Investment (ESG) funds
to focus on the effects of the Pandemic	outperformed the average asset class in the
	first quarter \u2013 Investors will pressure
	financial institutions to adopt more ESG
	strategies
	2.Retail Banking is creating more new
	sustainable products/ services \u2013 to make
	the ESG agenda more widespread
	n n ,

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