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OLIN CORPORATION SWOT & PESTLE ANALYSIS

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Company Name : Olin Corporation

Company Sector : Chemical Products

Operating Geography : United States, North America, Global

About the Company :

Olin Corporation is a US-based global manufacturer and distributor of chemical products and ammunition. The company was founded in 1892 and is headquartered in Clayton, Missouri. Olin operates in three business segments: Chlor Alkali Products and Vinyls, Epoxy, and Winchester. The Chlor Alkali Products and Vinyls segment produces and sells chlorine and caustic soda, hydrochloric acid, hydrogen, bleach products, and potassium hydroxide. The Epoxy segment produces and sells epoxy materials, including allylic resins, coating and adhesive resins, and other specialty epoxy resins. The Winchester segment produces and sells sporting ammunition, reloading components, small caliber military ammunition, and components for law enforcement applications. The company has a diverse customer base across various industries, including chemical, pharmaceutical, paper, aluminum, water treatment, and plastics industries, among others. Olin operates manufacturing facilities in several countries, including the United States, Canada, Brazil, Germany, and France. As of 2023, Olin Corp. employed around 7700 people.

The USP of Olin lies in it being having largest market share in the chlorine manufacturing industry. Olin is committed to sustainability and environmental responsibility. The company has implemented several programs to reduce its environmental footprint, such as reducing greenhouse gas emissions, increasing energy efficiency, and improving waste management practices.

Revenue :

US\$ 9,376 million - FY ending 31st December 2022 (y-o-y growth 5.21%)

US\$ 8,911 million - FY ending 31st December 2021



SWOT Analysis :

The SWOT Analysis for Olin Corporation is given below:

Strengths	Weaknesses
1.Leading global manufacturer of diversified	1.Capacity constraints going forward
products.	2.Reliance on third party suppliers and
2.Present globally with leading ranks in	transportation.
product categories	3.Massive debt continues to affect financial
3.Olin is achieving high returns on its capital	condition.
4.Constantly awarded with government	4.Major burden of pension plans.
contracts	
Opportunities	Threats
Opportunities 1.Launch of Shoot United to leverage on	Threats 1.Pricing pressure likely to affect profitability.
1.Launch of Shoot United to leverage on	1.Pricing pressure likely to affect profitability.
1.Launch of Shoot United to leverage on growing target shooting market	1.Pricing pressure likely to affect profitability. 2.Volatility in feedstocks prices
1.Launch of Shoot United to leverage on growing target shooting market2.Huge growth in demand driven by EV,	 Pricing pressure likely to affect profitability. Volatility in feedstocks prices Risks associated with overseas operations.
 1.Launch of Shoot United to leverage on growing target shooting market 2.Huge growth in demand driven by EV, Infrastructure and Renewables 	 Pricing pressure likely to affect profitability. Volatility in feedstocks prices Risks associated with overseas operations. Government contract compliance and



PESTLE Analysis :

The PESTLE Analysis for Olin Corporation is given below:

Political	Economical
1.Mounting pressure on US government to	1.Rising energy prices in the United States
bring stricter gun litigations after several	2.Weak Chinese demand in epoxy and vinyl
shooting incidents	leading to increase in Chinese exports
	3.Adverse capital market conditions owing to
	rising interest rates
Social	Technological
1.Rising sentiment against gun usage	1.Growing fuel cell demand to drive market for
	green hydrogen
Legal	Environmental
1.Potential changes in legal and environmental	1.Significant cost has to be incurred for
regulations may impact business	environmental issues
	2.Developing products which are critical for
	2.Developing products which are critical for achieving global climate change targets

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