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KINGFISHER PLC SWOT & PESTLE ANALYSIS

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Company Name: Kingfisher plc

Company Sector: Home Improvement

Operating Geography: United Kingdom, Europe, Global

About the Company:

Kingfisher is a British multinational retail company that specializes in home improvement. It is one of the largest home improvement retailers in the world. Kingfisher was founded in 1982 and is headquartered in London, United Kingdom. It has a presence in multiple countries across Europe and operates over 1,900 stores. The company offers a wide range of products for home improvement and maintenance, including tools, building materials, home furnishings, and garden supplies. Kingfisher's retail brands cater to different customer segments and needs. B&Q is a leading DIY and home improvement retailer in the UK and Ireland, offering products ranging from building materials and tools to garden supplies and home decor. Castorama and Brico Dépôt operate in France, providing a similar range of products for DIY enthusiasts and professionals. They provide a variety of home improvement products and services, including building materials, tools, electrical and plumbing supplies, and kitchen and bathroom fittings. Screwfix is a leading trade retailer in the UK, serving the needs of trade professionals with an extensive range of products and convenient services. As of 2023, Kingfisher plc employs over 80,000 people.

The USP of Kingfisher is that with a presence in several countries, including the UK, France, Poland, Russia, and Spain, Kingfisher is one of the largest home improvement retailers in Europe.

Revenue:

13,059 million - FY ending 31st January 2023 (y-o-y growth -0.94%)

13,183 million - FY ending 31st January 2022



SWOT Analysis:

The SWOT Analysis for Kingfisher plc is given below:

line viz., energy & water-saving products.

Strengths	Weaknesses
1.Strong presence in Europe with over 1,900	1.Heavily dependent on the UK & France
stores.	markets, accounting for nearly 50% & 35% of
2.3 out of 6 of its retail banners are market	its total sales.
leaders whereas Brico Depot is the discount	2.Experienced high profit fluctuations in the
leader.	past 5 years.
3.25+ differentiated OEBs, accounting for 45%	
of total sales.	
4.Strong record of strategic partnerships to	
enhance technological capabilities &	
responsible business practices.	
5.Efficient supply chain management, ensuring	
optimal product availability & inventory	
control	
Opportunities	Threats
1.Expansion into new markets, especially in	1.Intense competition from both traditional
Asia & North America.	store-based & pure-play online retailers.
2.Increase online sales, currently at 16.3% of	2.Significant supply chain disruptions can lead
total sales, by investing in digital capabilities.	to decreased product availability, impacting
3.Expansion of existing sustainable product	finances & reputation.



PESTLE Analysis:

The PESTLE Analysis for Kingfisher plc is given below:

Political	Economical
1.Implementation of the Brexit Freedoms Bill	1.COVID-19 lockdowns & the war in Ukraine
leads to high labor costs impacting	impacted energy prices resulting in transition
profitability.	towards renewable energy sources.
	2.Rising UK inflation may hinder business
	investments & impede overall growth
	prospects
Social	Technological
1.Remote working policies driving home	1.Increasing adoption of smart home
improvement focus & spending, leading to	technology boosts demand for connected
increased sales.	devices & automation.
2.Emergence of young DIYers during the	2.E-commerce trend's rapid growth in the past
pandemic helps in diversifying the customer	2 years opens significant opportunities for
base.	online sales expansion.
Legal	Environmental
1.EU's forthcoming EUDR pressures timber	1.Aims 60% sales from SHP by FY 2025/26,
operators, potentially impacting Business	supporting UN's goal to limit global warming to
Forest Positive Strategy.	

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