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## STENA LINE SWOT & PESTLE ANALYSIS

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Company Name: Stena Line

**Company Sector :** Ferry Operations

Operating Geography: Denmark, Europe, Global

#### About the Company:

Stena Line is a Swedish maritime corporation and one of the world's major ferry companies. Denmark, France, Germany, the United Kingdom, Ireland, Latvia, the Netherlands, Norway, Poland, Finland, and Sweden are all served by it. The Stena Line is a main unit of Stena AB, which is a component of the Stena Sphere. Sten Allan Olsson started Stena Line in 1962 in Gothenburg, Sweden, which now acts as the company's headquarters, after purchasing Skagenlinjen between Gothenburg and Frederikshavn, Denmark. Stena Line was one of the first ferry companies in Europe to implement a computer-based reservation system for the tourism industry in 1972. The goods business industry likewise began using a computer-based reservation system in 1978. Stena AB, Stena Metall AB, and Stena Sessan AB are the three parent firms that make up the Stena Sphere. As of 2023, the Stena Sphere employs a total of 21,000 people.

Stena line's mission statement reads "We are Stena Line, one of the world's largest ferry companies with over 27,000 yearly sailings. We exist to be a trusted link between people, places, and societies. Everything we do is based on our core values passion, sustainability, and care." Its vision statement reads "Connecting Europe for a Sustainable Future."

#### Revenue:

SEK 17,517 million - FY ending 31st December 2022 (y-o-y growth 42%)

SEK 12,354 million - FY ending 31st December 2021



### SWOT Analysis:

Dutch Market.

The SWOT Analysis for Stena Line is given below:

Strengths	Weaknesses
1.The company operates in both passenger and	1.Stena Line incurs high operating costs
freight segments, thereby reducing its reliance	2.Offers a product which is cyclical in nature
on a single market.	and vulnerable to economic downturns.
2.The company has a modern fleet of vessels,	
providing comfort and efficiency to its	
customers.	
3.One of the World's largest passenger and	
freight service enterprises.	
4.Stena Line operates an extensive ferry	
network in Europe, connecting various	
countries and serving both passengers and	
freight.	
Opportunities	Threats
1.Investments to modernize ferry routes and	1.Risk of shipping accidents.
enable multi-region expansions.	2.Exchange rate fluctuations affecting
2.New agreement signed with Associated	company revenue and expenses.
British Ports (ABP) to jointly develop a new	3.Threat of refugee smuggling and human
freight terminal at the port of Immingham.	trafficking
	1
3.Acquisition of Voigt Travel Holding in	



### PESTLE Analysis:

The PESTLE Analysis for Stena Line is given below:

Political	Economical
1.Slump in freight trade due to Brexit	1.Successful freeport bid in Anglesey County to
negatively impacts Stena Line.	boost trade and investments.
	2.Purchase of the Eco Parks site in Holeyhead
	likely to enhance port operations and local
	economy.
Social	Technological
1.Increase in Post-Covid 'revenge travel	1.AI technology developed to assist the captain
2.Growing tourism industry	and officers on board to save fuel and reduce
	CO2 emissions.
	2.Ferry digitization to boost ancillary revenues
Legal	Environmental
1.New rules put forth by EU to protect	1.Reduced plastic bottle usage onboard.
passengers onboards ferries.	2.Stena Line plans to launch fossil free ships
	before 2030.
	3.Stena Line begins using recycled batteries in
	charging stations at ports.

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Client Support: support@swotandpestle.com