# S&P TEST

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### FEDEX SWOT & PESTLE ANALYSIS

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**Company Name:** FedEx

**Company Sector:** Logistics

Operating Geography: United States, Global

About the Company: FedEx is an integrated transportation service provider. It is one of the largest express transportation company delivering small package worldwide. It provides integrated services under three vertical – FedEx Express, Ground and Freight. FedEx Express is one of the largest transit companies across the globe to provide agile, secure, and time-definite delivery to more than 220 countries and territories as of 2019. From tiny packages to heavyweight parcels, from less critical to express deliveries, from import to export of goods FedEx offers a broad portfolio of transportation services, accommodating the changing needs of patrons. FedEx is headquartered in Memphis, Tennessee. As of 2019, FedEx has roughly 239,000 employees, 103,000 drop-off locations, 681 aircraft, and nearly 91,000 vehicles in its global network.

FedEx's mission and vision as per the company website states is "FedEx Corporation will produce superior financial returns for its shareowners by providing high value-added logistics, transportation and related business services through focused operating companies. Customer requirements will be met in the highest quality manner appropriate to each market segment served. FedEx will strive to develop mutually rewarding relationships with its team members, partners and suppliers. Safety will be the first consideration in all operations. Corporate activities will be conducted to the highest ethical and professional standards."

FedEx's Unique Selling Proposition or USP sprawls in being one of the world's largest express transportation company. The company is also well known for its unique overnight shipping service and has been a pioneer in developing a package tracking system that could render realtime updates on package location.

Revenue:

US \$ 69,693 Million- FY ending 31st May 2019 (y-o-y growth of +6%)

US \$ 65,450 Million- FY ending 31st May 2018



### SWOT Analysis:

The SWOT Analysis for FedEx is given below:

Strengths	Weaknesses
1.Strong diversity in customer base	1.Model of Operation: Employment of
2.High degree of cross-selling of existing	contractual workforce
services	2.Overdependence on US market
3.Optimal logistic efficiency of the network	
Opportunities	Threats
1.Positive outlook for air freight sector	1.Price and availability of fuel
2.Penetration into new geographies	2.Intense competition in the economy
3.Globalisation of US companies	3.Change in Labour laws in operating states



#### PESTLE Analysis:

The PESTLE Analysis for FedEx is given below:

Political	Economical
1.Participation in political process and policy	1.Macroeconomic factors and logistics industry
issues	2.Impact of currency fluctuations
2.Political developments leading to economic	
uncertainty	
Social	Technological
1.Online retail growth to boost e-commerce	1.Big Data and analytics for efficient supply
deliveries	chain execution
Legal	Environmental
1.Involvement in class action lawsuits	1.Leveraging new transport technologies for
	environmental sustainability

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