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MUNICH RE SWOT & PESTLE ANALYSIS

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Company Name: Munich Re

Company Sector: Insurance and Healthcare

institutional clients.

Operating Geography: Europe, Germany, Global

About the Company: Munich Re is one of the world's leading reinsurers, with premium income 31.6bn from reinsurance alone. The company, headquartered in Munich, Germany, established in 1880, is involved in wide range of insurance products with an employee base of around 43,000 people globally as of 2018. The Group strives to create value for all the stakeholders ranging from the clients, the staff and the shareholders. Munich Re's subsidiary, ERGO insurance group handles the primary insurance operations. This leading insurer's business model rests on combining primary insurance and reinsurance under one roof. The Group's worldwide assets of 217.6bn are managed by MEAG, which serves private and

Munich Re's USP or Unique Selling Proposition lies in being the world's leading reinsurer with over 135 years of experience in the insurance and asset management business. Munich Re's mission statement reads "Our mission describes how we identify and address the changes resulting from climate change. It also underlines our resolve to treat the challenges and opportunities arising from climate change as a long-term, strategic topic." The Insurer's vision statement reads "The vision outlines our responses as a leading reinsurer to the challenges thrown up by climate change. We believe it is important to place a strong emphasis on managing climate change, rather than simply responding passively to it."

Revenue: Gross Premium Written

49,115 million Euros - FY ended December 31st, 2017 (% change 0.5%)

48,851 million Euros - FY ended December 31st, 2016



SWOT Analysis:

The SWOT Analysis for Munich Re is given below:

Strengths	Weaknesses
1.Strong capitalization allows attractive	1.Reduction in the sales force
shareholder returns	2.High investment in government bonds in
2.Excellent credit ratings over the years	weak EU economies.
3.Development of digital capabilities through	3.Negative impact of legal disputes
teams	
4.Grouping of insurance and reinsurance	
business	
Opportunities	Threats
Opportunities 1.Generation of business needs according to	Threats 1.Challenging competitive environment in the
• •	
1.Generation of business needs according to	1.Challenging competitive environment in the
1.Generation of business needs according to the market environment	1.Challenging competitive environment in the insurance sector
1.Generation of business needs according to the market environment 2.Identifying the opportunities in Developing	1.Challenging competitive environment in the insurance sector 2.Weak global outlook with slowdown in



PESTLE Analysis:

The PESTLE Analysis for Munich Re is given below:

Political	Economical
1.Uncertainty around Brexit negotiations may	1.Global insurance markets expected to grow
have negative implications for Munich Re	strongly in 2018.
2.Political improbability in Europe,	2.Low-interest-rate environment globally
developments in US and conflicts in Middle	posing a challenge to insurers like Munich Re
East and Ukraine to impact Munich Re's risk	
profile	
Social	Technological
1.Low insurance penetration in emerging and	1.Investments in major tech start-up hubs to
developing economies provide good scope for	fuel insurance innovation and research
business expansion	2.Growing market for insurance covers cyber
2.Population dynamics and a growing demand	risks and data breaches
for old-age provision life insurance and	3.Blockchain technology to be a game changer
reinsurance	for insurance
Legal	Environmental
1.Stringent capitalization requirements to	1.Climate change may trigger an increase in
force conservative business decisions	weather-related natural calamities
2.Evolving regulatory mandates on usage of	2.Implementation of group wide
big data	environmental management system and
	carbon neutral operations

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