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SAIC MOTOR SWOT & PESTLE ANALYSIS

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Company Name : SAIC Motor

Company Sector : Automobile

Operating Geography : Asia, China, Global

About the Company :

SAIC Motor Corp Ltd (SAIC Motor), a subsidiary of Shanghai Automotive Industry Corporation (Group) is a manufacturer of passenger cars and commercial vehicles. The company provides a range of components such as engines, gearboxes, powertrains, chassis, interior, exterior and other miscellaneous electronic components. It also offers logistics services, mobility services, auto E-commerce, energy-saving and recharging services, auto-related finance, insurance and investment. SAIC Motor also carries out research and development, production and sales of auto parts (such as power drive system, chassis, interior and exterior trims, etc.), auto-related services (ex., logistics, e-commerce, mobility services, etc.), auto-related finance, big data, and artificial intelligence. It has overseas operations and international commerce and trade business. SAIC Motor's has around 9 subsidiaries including SAIC Passenger Vehicle Branch, SAIC Maxus, IM MOTORS, SAIC Volkswagen, SAIC General Motors, SAIC-GM Wuling, NAVECO, SAIC-IVECO Hongyan, and Sunwin. In 2022, an affiliate of SAIC Motor, Anji Logistics Co. Ltd., signed an agreement with China State Shipbuilding Corp (CSSC). The agreement states that CSSC will build a couple of customized roll-on-roll-off ships for Anji to meet the growing demand of its overseas business.

SAIC Motor's unique selling proposition or USP lies in being the largest auto group in China. SAIC Motor's vision and mission statement reads, "Delivering extraordinary mobility solutions with green and sustainable technology."

Revenue :

US Dollars 107.555 billion - FY ending 2021 (y-o-y decline 11.9%)

US Dollars 122.072 billion - FY ending 2020



SWOT Analysis :

The SWOT Analysis for SAIC Motor is given below:

Strengths	Weaknesses
1.One of the 'Big Four' state-owned	1.Slump in sales due to the pandemic
multinational automotive firm	2.Low brand awareness of SAIC's in-house
2.Consistently ranked among the top 100 in the	brands
Fortune Global 500	
3.Ranks first in terms of vehicle production	
and sales in China	
4.End-to-end presence in the auto market	
including manufacturing and sales, finance,	
insurance and international operations	
5.Dominates the batteries, electric drives and	
electric control systems in China	
Opportunities	Threats
1.SAIC-GM-Wuling joint venture commands	1.Subsidies on new energy vehicles reduced,
second-highest share in EV market	bound for complete withdrawal in 2023
2.The firm is building on technical hardware,	2.Legislations to impact ICE to EV
integrated ecological platform and innovative	manufacturing ratio
software as competitive advantages in the EV	3.Adjustment in automotive market and
market	shortage of chips



PESTLE Analysis :

The PESTLE Analysis for SAIC Motor is given below:

Political	Economical
1.Abolition of foreign ownership restrictions in	1.Rebound of the economy from the pandemic
Chinese automotive industry	
2.Impact of India-China border dispute	
Social	Technological
1.New trends of consumption across user	1.Data analytics for improved consumer
income groups and age groups	experience
2.Rising trend of car rentals in China	2.AI pioneer in Chinese auto industry
3.Decreasing brand loyalty among Chinese	3.R&D for new energy vehicles
consumers	
Legal	Environmental
1.Disputes among domestic auto companies in	1.Promoting new energy vehicles to reduce
China	emissions

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