# S&P TEST

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# ELECTRONIC ARTS SWOT & PESTLE ANALYSIS

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Company Name: Electronic Arts

**Company Sector:** Media and Entertainment, Video Games

Operating Geography: North America, United States, Global

#### About the Company:

Electronic Arts is an American video game company that only deals in the software of videos and computer games. Unlike the giants of video game producers, Electronic Arts does not possess its own proprietary hardware for the display of the games. Instead, it produces games for display on other consoles, PCs, CD-ROM players, mobile phones and tablets. Some of the important franchises that it caters to include Need for Speed, Plant Vs. Zombies, FIFA, Star Wars, Battlefield, The Sims and Madden NFL. The company headquarters are located in Redwood City, California. Electronic Arts was founded on May 28, 1982 by an Apple employee Trip Hawkins and was significant for being one of the first companies to produce games for home computers. The company employs around 11,000 employees as March 31st, 2021.

Electronic Arts USP or unique selling proposition lies in it being one of the largest publishers and developers in the video game industry. The company games can be directy purchased through its direct-to-consumer platform, Origin or through third party retailers and platforms like the Apple Store and Google Play Store. The Sony play Station and Microsoft's Xbox are two major sources of the company's revenue with both accounting for around 45% of its total revenues.

#### Revenue:

USD 5.6 billion – FY ending 31st March 2021

USD 5.5 billion - FY ending 31st March 2020



## SWOT Analysis:

The SWOT Analysis for Electronic Arts is given below:

Strengths	Weaknesses
1.Diversity of games on multiple platforms	1.High dependency on third party for the
2.Outperforming other gaming stocks	development of consoles, systems, and devices
3.Increasing Digital presence	2.Poor acquisition and partnership strategy
4.Strong global presence	3.Issues with employees selling rare item in
5.Considerable investments in R&D	FIFA 21
Opportunities	Threats
1.Complete online gaming portal	1.Competition from rival companies and
2.Simulation training games for the military	mobile gaming segment
3.3.Strengthen relationships with console	2.Risk of security breaches and cyber threats
creators and gaming fraternity	3.Lawsuits may impact profitability and
4.Interactive gaming products becoming a new	market share
rage	
5.Massive boom in mobile gaming	



### PESTLE Analysis:

The PESTLE Analysis for Electronic Arts is given below:

Political	Economical
1.Different Government regulations and	1.Strong GDP growth in emerging markets
Industrial Laws in different countries	2.Highly seasonal video game industry
2.UK's departure from the EU should impact	
the investments	
3.European Protectionism laws and trade	
tariffs	
Social	Technological
1.Changing demands of gamers	1.Technological upgrades to meet demands
2.Contrasting views on violent video games	2.Technology development to combat software
3.Increased adoption of video games by Gen Z	piracy
and Millennials	3.Driving innovation through patent pledge
Legal	Environmental
1.Licensing rights to drive new business	1.Digital transformation to drive sustainability
growth	2.Energy efficient products and green and
2.Lawsuits impacting brand reputation and	sustainable initiatives
profitability	

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