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RAKUTEN INC. SWOT & PESTLE ANALYSIS

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Company Name: Rakuten Inc.

Company Sector: Retail, Information Technology, Online Shopping, E-Commerce

Operating Geography: Asia, Global, Japan

About the Company:

World leader in online services, Rakuten (JPX: RAK) launched the first professional and individual marketplace in Japan in 1997. Rakuten provides an ecosystem of 70 digital services in industries like e-commerce, telecoms, Fintech, and AI. Rakuten France, a major force in French online retail and a leader in the circular economy, is a specialised platform that offers new, used, and refurbished products offered by businesses and people. Rakuten increases the spending power of more than 12 million members thanks to a distinctive cash-back model for online purchases. It is driven by an upbeat vision of retail and offers the most lucrative loyalty programme in French e-commerce, Club R. Rakuten France assists more than 10,000 professional sellers and partners in going digital through its extensive array of online services. One of these services is the Rakuten Fulfillment Network, which was introduced in 2022 and allows partners access to a global network of professionals who can respond to their logistical needs in the easiest, most effective, and cost-effective manner possible. As of early 2023, Rakuten employed more than 28,000 people.

Rakuten's mission statement reads, "Empowering people to realize their hopes and dreams, embracing new thinking, Rakuten changes the world through innovation."

Revenue:

\$14.36 Billion – as of 31st December, 2021

\$13.682Billion - as of 31st December, 2020



SWOT Analysis:

The SWOT Analysis for Rakuten Inc. is given below:

Strengths	Weaknesses
1.Use of big data and artificial intelligence	1.Volatility in products and services
2.Strong global outlook and culture	2.Massive network disruption that occurred in
3.Certified as the best firm for data scientists	September, 2022
4.Well known for experimenting and building	3.Downgrade in ratings due to negative
on blockchain technology	financial aspects
Opportunities	Threats
1.Highly innovative industry	1.Non-diversification in the industry
2.Opportunities to invest in thriving start-ups	2.Low Expectations of a Turnaround
3.Launches New Integrated Payment and	3.Bills are piling up for Rakuten's mobile
Cashback Solution	misadventure
4.Rakuten will double e-commerce turnover by	
2030: CEO Mikitani	
5.Expansion in Indian with private 5G space	



PESTLE Analysis:

The PESTLE Analysis for Rakuten Inc. is given below:

Political	Economical
1.Effect of Japan's Industrial policy	1.Economy's impact on FinTech business
2.Impact of Russia-Ukraine war	
Social	Technological
1.English as the company language	1.Changes in the E-commerce business
2.Purchasing power remains one of the main	2.Launches its own NFT marketplace in Japan
concerns for French citizens	3.Strategic agreement to accelerate open RAN
3.Inflation will impact, but not reduce,	and telco cloud market
Canadians' holiday spending	
Legal	Environmental
1.Different bureaucracies of countries	1.Sale of Non-environment friendly products
2.IBM's Patent Row with Rakuten	2.To supply Rakuten Mobile's base stations
	with electricity from renewable sources

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