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PACCAR SWOT & PESTLE ANALYSIS

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Company Name: Paccar

Company Sector: Automobile, Commercial Vehicles and Financial services Information

technology

Operating Geography: North America, Global

About the Company: Paccar is the leading global technology conglomerate that is into the design,

manufacture and customer support of all the types of commercial vehiclessold globally under the

Kenworth, Peterbilt, and DAF nameplates. The Company also designs and produces diesel

engines and other powertrain components for manufacturing its own products and for selling it

to third party manufacturers of trucks and buses. Through a globalized network of Parts

Distribution Centers, Paccar distributes vehicle parts to its dealers which is facilitated through its

finance and leasing subsidiaries. The Company also produces and sells industrial winches under

the Braden, Carco and Gearmatic brands.

Paccar was incorporated in Delaware in 1971 and is the successor to Pacific Car and Foundry

Company which was incorporated in Washington in 1924. The Company maintains prodigious

standards of quality for all of its products as part of its proven business strategy. They are

supremely designed, highly tailored for specific applications and sold in premium markets,

where there is a demand for olympian performance and pride of ownership. PACCAR Global

sells the company's products in more than 100 countries and has more than 25000 employees as

of 2017. PACCAR's spectacular credit ratings of A+/A1 patronized PACCAR Financial Services' new

loans and leases of \$4.33 billion. Stockholders' equity was a record \$8.05 billion. Riding on the

strong financial performance in 2017, after-tax return on beginning stockholders' equity (ROE)

was an impressive 24.7%. Paccar's USP or unique selling point lies in being a leading technology

company specializing in design and production of heavy duty commercial vehicles, parts and

winches.

Revenue:

\$19,456.4 million – FY ending 31st Dec 2017 (y-o-y growth 14.23%)

\$17,033.3 million – FY ending 31stDec 2016



SWOT Analysis:

The SWOT Analysis for Paccar is given below:

Strengths	Weaknesses
1.Geographically diversified business	1.High debt level and increase in tax rate
2.Renowned Brand name	2.Effect of recession and decline in revenue
3.Innovative in IT that meets ever-changing	
market needs	
4.Extensive dealer network and skilled	
workforce.	
Opportunities	Threats
1.Growing demand in developing countries	1. Increasing cost and fuel price
2.New product and services	2. Technological problem
3.Expansion and mergers and acquisition:	3. Cyclic nature of industry
	4. Increasing competition



PESTLE Analysis:

The PESTLE Analysis for Paccar is given below:

Political	Economical
1.Trump Presidency can affect auto Industry	1.Threats from Chinese low cost market
	2.Cost of diesel and market fluctuation
Social	Technological
1.Safety ratings and low maintenance cost	1. Gaining momentum of Alternative fuel HD
	trucks.
	2.Implementation of Electronic Log Device
	(ELD) mandate.
Legal	Environmental
1.Change in tax laws and government	1.Increasing concern for environment, energy
regulations	and resource
	2.Investing in Sustainable Operations and
	reducing greenhouse emission

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