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ROCHE SWOT & PESTLE ANALYSIS

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Company Name: Roche

Company Sector : Pharmaceutical

Operating Geography: Europe, Switzerland

About the Company: Roche is a Swiss pharmaceutical multinational which was founded in 1896 by Fritz Hoffmann-La Roche in Basel, Switzerland. Roche is a pioneer in innovation centric healthcare with a strong market holding in drugs and diagnostics. It is the global leader in biotech with differentiated drugs in tumor treatment, immunology, infectious diseases, eye related diseases and neuro. It is also the front runner in in-vitro diagnostics and tissue-based cancer diagnostics, and the leading light in diabetes management. Its market cap is around \$219 Billion as on May 2017. It has around 94,502 employees worldwide in over 100 countries as of 2016. In 2016 Roche filed for maximum number of patent applications (around 664) with the

Revenue: \$51.34 billion (FY May 2017)

European Patent Office than any other company in Switzerland.



SWOT Analysis:

The SWOT Analysis for Roche is given below:

Strengths	Weaknesses
1.Strong sales trajectory	1.Dip in sales of Tarceva, Avastin, Herceptin,
2.Launch of new drugs like Ocrevus, Tecentriq	MabThera, Xeloda& Tamiflu
and Alecensa have led to increased earnings	2.Slow Growth in Herceptin MabThera
3.Innovation & New Product Development	∀Rituxan, etc
4.Strong Financials	
5.Strong presence in global markets	
Opportunities	Threats
Opportunities 1.Increase in life expectancy opening up new	Threats 1.Stiff Competition from Shire, CSL Behring,
1.Increase in life expectancy opening up new	1.Stiff Competition from Shire, CSL Behring,
1.Increase in life expectancy opening up new ways to grow sales	1.Stiff Competition from Shire, CSL Behring, etc.
1.Increase in life expectancy opening up new ways to grow sales 2.New Acquisition of Ignyta to aid in revenue	1.Stiff Competition from Shire, CSL Behring, etc.2.Uncertainties due to biosimilar versions



PESTLE Analysis:

The PESTLE Analysis for Roche is given below:

Political	Economical
1. Variation across countries in Drug	1.Adverse Impact on sales post Brexit
Regulatory Policies	2.Sales growth due to inflationary pressures
2.Decline in effective tax rate	
Social	Technological
1.Aging population and growing diseased	1.Consistent technological progress
population	2.Integrated diagnostics & pharma aiding in
2.Growing demand of Anti-Aging products	synergies in tech advancement
	3.Information Technology advancements
	4.Scientific Information Management
Legal	Environmental
1.Dispute over pricing with Greek Government	1.Management of Water Resources
2.Patent infringement cases	2.Environmentally sustainable products
	3.Follow 3Rs: reduce , Refine & Replace
	4.Substituting fossil fuels with renewable
	energy
	5.Increase in use of sustainable energy

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