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DEUTSCHE TELEKOM SWOT & PESTLE ANALYSIS

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Company Name: Deutsche Telekom

Company Sector: Telecommunication

Operating Geography: Europe

About the Company:

Deutsche is a German telecommunication company headquartered in Bonn, Germany. The present enterprise was formed as a result of a split from Deutsche Bundespost in 1989. It offers fixed network services, mobile operations and system solutions like ICT products and high-performance IP based networks. It has a market cap of \$80 billion as of May 2017. The group offers its services in more than 50 countries across 3 continents. Deutsche has divided its operations into 4 segments and their activities into 3 segments by region. The company caters to 168 million mobile customers, around 28 million fixed-networks and around 19 million broadband lines and has a workforce of 217,300 employees as of December 2017. It ranks #77 in Forbes' Global 2000.

Its mission is to mobilize personal, social and business networking.

Revenue: Euro 74.9 billion (FY ending Dec 2017)



SWOT Analysis:

The SWOT Analysis for Deutsche Telekom is given below:

Strengths	Weaknesses
1.Leading telecommunications player with	1.Declining revenue in Germany
growing market share	2.Weak performance in IT services and fixed
2.Success of fibre optic network	line business
3.Consistently strong financial performance	
supporting expansion	
4.Strong Footing in American Market	
5.Strategic partnerships for greater synergies	
Opportunities	Threats
1.Growing market for Internet of things	1.Intense competition in telecom industry
2.Innovation to capture untapped markets and	2.Shorter innovation cycle in telecom industry
generate more revenue	3.Inappropriate spectrum allocation
3.Increase market share in all geographies to	
become market leader	
4.Increase in Data and voice needs	
5.General Data Protection Regulation (GDPR) to	
open up new business opportunities	



PESTLE Analysis:

The PESTLE Analysis for Deutsche Telekom is given below:

Political	Economical
1.Political Uncertainties	1.Impact of Global macroeconomic
2.Impact of Brexit	environment
Social	Technological
1.Diversity in workforce	1.Digitalization of business
	2.Upcoming launch of 5G
	3.Seamless Connectivity through efficient IT
	system:
Legal	Environmental
1.Regulatory changes post Brexit	1.Increased use of Renewable Energy
2.Changes in surcharge and termination rates	

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