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REVLON INC. SWOT & PESTLE ANALYSIS

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Company Name: Revlon Inc.

Company Sector: Beauty & Personal Care

Operating Geography: North America

About the Company: Revlon, Inc. which includes Revlon and all its subsidiaries was founded 85 years ago by Charles Revson. MacAndrews & Forbes Inc., owned by Ronald O. Perelman, owns an indirect majority in Revlon. All its business is conducted by its directly owned subsidiary, Revlon Consumers Product Corporation. Revlon operates in four segments namely, Consumer division, Professional division, recently acquired Elizabeth Arden and the other segment. All the segments deal with products for personal care, beauty & cosmetics. The company carries an iconic portfolio of brands in all of its four product segments some of which are, Revlon, Almay, SinfulColors, Pure Ice in cosmetics, American crew in men grooming products, Elizabeth Arden Ceramide along with many other brands in skin care and some other brands which came under its umbrella after CBB acquisition. It has 4 R&D laboratories, 6 factories, 10 distribution houses

Revlon vision is "Glamour, Excitement and Innovation through high-quality products at affordable prices."

Revenue:

US \$2,693.7 million – FY ending December 31st 2017 (year-on-year increase of 15.4%)

and produces more than 860 million units of products globally in a year.

US \$2,334.0 million - FY ending December 31st 2016



SWOT Analysis:

The SWOT Analysis for Revlon Inc. is given below:

Strengths	Weaknesses
1.A brand centric operating structure with rich	1.Weak Digital Presence
expertise in the beauty sector	2.Debt Heavy Capital Structure
2.Iconic portfolio of brands and their global	
reach via strong distribution network	
3.Strong code of ethics and working towards	
sustainability	
4.Industry leader in Research & Development	
Opportunities	Threats
1.Geographic Expansion in emerging markets	1.Strong Competition from Big brands like
2.Product line extension in Male grooming	Estee Lauder, L'Or\u00e9al and others
category	2.Decrease in consumer spending for beauty
3.Starting a new product line in the natural	products
category	



PESTLE Analysis:

The PESTLE Analysis for Revlon Inc. is given below:

Political	Economical
1.Political affiliations may impact customer	1.Currency Volatility
base	2.Differential pricing according to different
2.Impact of Brexit (UK leaving the EU)	geographies
Social	Technological
1.Cultural Shift among Beauty consumers	1.Deal with Amazon to increase digital foot
2.Increasing popularity for plant-based	print
cosmetics	2.Patenting & Proprietary technology for some
3.Strong brand loyalty	products
Legal	Environmental
1.Class Action Law suits after acquisition of	1.Engaging environmental experts in their
Elizabeth Arden	safety methodology
2.Personal Care Products Safety Act (PCPSA)	
banning some ingredients in various beauty	
products	

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