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COCA-COLA SWOT & PESTLE ANALYSIS

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Company Name : Coca-Cola

Company Sector : FCMG, Non-alcoholic beverages

Operating Geography : United States, North America, Global

About the Company :

The Coca-Cola Company incorporated in 1892 is the world's largest beverage company. It manufactures, and markets nonalcoholic beverage concentrates and syrups and also finished sparkling soft drinks and other nonalcoholic beverages. The company is well known for its flagship product Coca-Cola or Coke. The concentrates and syrups are sold to authorized bottling partners who process them to sell as finish products. The Coca-Cola Company is a total beverage company, endeavoring over 500 brands in more than 200 countries and territories as of 2019. Coca-Cola is constantly transforming its product portfolio to suit its health-conscious patrons by reducing sugar in their drinks and bringing innovative products to market. Its portfolio comprises of some of the world's most valuable beverage brands, such as AdeS plant-based beverages, Ayataka green tea, Peak teas and coffees, Georgia coffee, Gold Honest Tea, Costa coffee, Del Valle juices and nectars, Minute Maid juices, Powerade sports drinks, simply juices, Fanta, Sprite, innocent smoothies and juices, Dasani waters, smartwater, Vitaminwater and ZICO coconut water. On May 20, 2022, Coca-Cola announced that it would stop producing and selling Honest Tea products by the end of the year. In a press release, the beverage giant stated that removing Honest Tea is part of a larger strategy to "reflect consumer choice" and to prioritise "fewer, bigger brands."

The USP or Unique Selling Proposition of the Coca-Cola company sprawls in being the world's largest beverage company and owning the world's most popular and largest selling soft drink brand Coca Cola or habitually known as Coke. Coca-Cola's mission statement is "To refresh the world in mind, body and spirit, to inspire moments of optimism and happiness through our brands and actions and to create value and make a difference".

Revenue :

\$55,627 million - FY ended December 31, 2021 (year-on-year growth of 11%)

\$50,074 million - FY ended December 31, 2020



SWOT Analysis :

The SWOT Analysis for Coca-Cola is given below:

Strengths	Weaknesses
1.Market leader in the non-alcoholic beverages	1.Absence in other food and beverage
sector	segments
2.Innovative marketing campaigns	2.Insensitivity towards water management
3.Vast brand portfolio	3.Health concerns associated with carbonated
4.Strong distribution network	drinks
5.Loyal customer base	4.Heavy reliance on purchased finished
	products from external sources
Opportunities	products from external sources Threats
Opportunities 1.Product diversification	-
	Threats
1.Product diversification	Threats 1.Competition with PepsiCo
1.Product diversification 2.Acquisition of niche competitors	Threats 1.Competition with PepsiCo 2.Indirect competition



PESTLE Analysis :

The PESTLE Analysis for Coca-Cola is given below:

Political	Economical
1.Political contributions made in compliance	1.Impact of Covid-19 on business's operations
with laws and regulations	
2.Changes in political scenario of a country	
Social	Technological
1.Cultural shift from carbonated drinks to	1.Use of technology in production
healthy beverages	2.Digital technology to analyze the
2.Flavored water gaining popularity in global	opportunities
markets	
Legal	Environmental
1.Laws and Government regulations on food	1.Addressing sustainability and climate change
and beverages	2.Enduring water quality and availability
2.Regulations and taxes on the ingredients of	
products	

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