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JOHN LEWIS SWOT & PESTLE ANALYSIS

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Company Name: John Lewis

Company Sector: Retail

Operating Geography: United Kingdom, Europe, Global

About the Company:

John Lewis PLC is a retail giant founded in 1864 and headquartered in London, UK. The company exports its products to 52 countries worldwide and operated 50 John Lewis shops, 353 Waitrose shops and an online business. The John Lewis stores offers home furnishings, such as duvets, pillows, furnishing fabrics, curtains, roller blinds, and voile services. The services include personal styling and nursery advisory, John Lewis opticians, Bureaux de Change, Kuoni travel concessions, and beauty services comprising spas and brow bars. The store also deals with catering concessions, gifts and a range of financial products, including home, car, pet, travel and wedding insurance as well as foreign currency and cards. The company is involved in property holding operations and the provision of insurance, car finance, and management services. The Waitrose stores provide a range of products comprising home cooked meals, gourmet food, nutritious meals, snacks, drinks, groceries, and food and skin care ingredients. There are 85500 employees as of 2018.

The John Lewis Partnership's (JLP) 85,500 Partners own UK retail businesses - John Lewis and Waitrose. John Lewis Partnership's mission statement reads "'the happiness of all our members, through their worthwhile, satisfying employment in a successful business, with success measured on our ability to sustain and enhance our position both as an outstanding retailer and as a thriving example of employee ownership. With this in mind, our strategy is based on three interdependent objectives Partners, customers and profit." JLP's USP or unique selling proposition lies in claiming and promoting the fact that it was "never knowingly undersold", that means it tries to establish itself as the cheapest vendor (under certain prescribed conditions) of the items that it sells, which are of high quality and exclusive.

Revenue:

£ 11,374.2 million – 28th January, 2017 (y-o-y growth 3.22%)

£ 11,018.8 million – 28th January, 2016



SWOT Analysis:

The SWOT Analysis for John Lewis is given below:

Strengths	Weaknesses
1.Robust Growth Strategy	1.Lack of international presence
2.Strong online presence	2.Inconsistent Profitability
3.Focus on innovation and creativity platform	
4.High brand strength	
5.Extensive product offering	
Opportunities	Threats
Opportunities 1. Growing demand for Private labels	Threats 1. Rigorous laws and regulations
**	
1. Growing demand for Private labels	1. Rigorous laws and regulations
1. Growing demand for Private labels 2. Scope to enter new markets	Rigorous laws and regulations Intense competition dominated by strong



PESTLE Analysis:

The PESTLE Analysis for John Lewis is given below:

Political	Economical
1.Varying Trade policies	1.Impact of economic fluctuations
2.Uncertainty in Import and export	2.Increase in costs
	3.Shift in consumer spending
Social	Technological
1.Increasing private labels growth	1.Accelerating Online channels
2.More Focus on healthy foods	2.Rising sustainable technologies
3.Product information and safety	
Legal	Environmental
1.Litigations and regulatory actions	1.Growing concern for the impact of products
2.Environment regulations	on the environment
	2.Adopting sustainable practices

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