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## LOCKHEED MARTIN SWOT & PESTLE ANALYSIS

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Company Name : Lockheed Martin

Company Sector : Aerospace and Defense

**Operating Geography :** United States, North America, Global

#### About the Company :

Lockheed Martin Corporation is a global security and aerospace company which was formed by merger of Lockheed Corporation and Martin Marietta Corporation in 1995. It operates in four business segments: Aeronautics, Missiles and Fire Control (MFC), Rotary and Mission System (RMS) and Space. It engages in research, design, development, manufacture, integration and sustainment of advanced technology systems, products and services. It is headquartered in Bethesda, Maryland and employees around 114,000 people worldwide as of early 2023. The major part of its sales come from the U.S. Department of Defence and it is also a leading contractor for the U.S. Department of Energy and the National Aeronautics and Space Administration (NASA). The company has 590+ facilities in 50 states throughout the U.S.; internationally, business locations in 52 nations and territories.

Lockheed Martin's mission statement as per their website is "To solve complex challenges, advance scientific discovery and deliver innovative solutions to help its customers keep people safe." Lockheed Martin's vision statement is to "Be the global leader in supporting our customers' missions, strengthening security and advancing scientific discovery."

#### **Revenue :**

US \$67,044 million - FY ended Dec 31st 2021 (year-on-year growth of 9.33%)

US \$65,398 million - FY ended Dec 31st 2020



#### SWOT Analysis :

The SWOT Analysis for Lockheed Martin is given below:

Strengths	Weaknesses
1.Strong product portfolio	1.Heavy dependence on U.S. Government
2.Provides customers with multi-layered and	
integrated air and missile defence	
3.Huge scale of organization	
4.Technological expertise and R&D	
5.Consistently strong financial and operational	
performance	
6.Cutting competitive advantage due to	
technological innovations	
Opportunities	Threats
	Intedis
1.Rising demand of defence equipment	1.Increased domestic as well as international
<ul><li>1.Rising demand of defence equipment</li><li>2.Expanding product line with AI</li></ul>	
	1.Increased domestic as well as international
2.Expanding product line with AI	1.Increased domestic as well as international competition
<ul><li>2.Expanding product line with AI</li><li>3.Opportunities in acquiring international</li></ul>	<ul><li>1.Increased domestic as well as international competition</li><li>2.Cyber or other security threats</li></ul>
<ul><li>2.Expanding product line with AI</li><li>3.Opportunities in acquiring international firms</li></ul>	<ul><li>1.Increased domestic as well as international competition</li><li>2.Cyber or other security threats</li></ul>
<ul> <li>2.Expanding product line with AI</li> <li>3.Opportunities in acquiring international firms</li> <li>4.Strategic collaborations to strengthen</li> </ul>	<ul><li>1.Increased domestic as well as international competition</li><li>2.Cyber or other security threats</li></ul>



#### **PESTLE Analysis :**

The PESTLE Analysis for Lockheed Martin is given below:

Political	Economical
1.Succumbing to political pressures	1.Effects of international tariff rates
2.On-going conflicts in the Middle East and	
elsewhere	
3.Rise in aerospace demand due to Russia-	
Ukraine war	
Social	Technological
1.Rising insecurities and terrorism	1.High cost of changing technology
2.Growing distrust in organizations	2.Technological advancements in growing
	global connectivity
	3.Leveraging data as a strategic asset
Legal	Environmental
1.Procurement laws and regulations	1.Huge environmental costs associated with
2.Involvement in legal proceedings lead to	rules and regulations
financial distress	2.Solutions for natural catastrophe

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