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CONAGRA BRANDS SWOT & PESTLE ANALYSIS

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Company Name: Conagra Brands

Company Sector : Processed & Packaged Goods

Operating Geography: USA, North America, Global

About the Company:

Conagra Brands, Inc. (Conagra), formerly known as Conagra Foods, Inc., is a branded consumer packaged goods food company. It manufactures and distributes branded, private branded and value-added consumer food, as well as foodservice items and ingredients. Conagra's product portfolio includes shelf-stable food products, temperature-controlled food products, meals, entrees, sauces, and a variety of custom-manufactured culinary products. This American packaged food company is headquartered in Chicago, Illinois. Major brands of the company include Marie Callender's, Reddiwip, Hunt's, Healthy Choice, Slim Jim, Orville Redenbacher's and Alexia. The company operates manufacturing facilities in the US, Canada, Italy, Mexico, India and the Philippines. Its sales offices are in Canada, China, Columbia, Mexico, and Panama. Conagra is headquartered in Chicago, Illinois. As of 2023, Conagra Brands employs more than 18000 people and operates in 50 locations. The company's manufacturing facilities are in the US, Canada, Italy, Mexico, India and the Philippines and its sales offices are in the US, Canada, China, Columbia, Mexico, and Panama.

Conagra Brands USP or unique selling proposition lies in marrying a rich heritage of producing great food with a sharpened focus and entrepreneurial spirit. The company's vision reads "Conagra Brands has the most energized, highest-impact culture in food. We persistently challenge and disrupt marketplace/business conventions and we are respected for our great brands, great food, great margins and consistent results."

Revenue:

US\$ 11,535.9 million – FY ending May 2022

US\$ 11,184.7 million – FY ending May 2021



SWOT Analysis:

The SWOT Analysis for Conagra Brands is given below:

Strengths	Weaknesses
1.Operates under strong brand portfolio	1.Overdependence on few major customers
2.Industry leading innovation capabilities	2.Has a substantial amount of existing debt
3.Wide network of manufacturing and	3.Frequent product recalls eroding brand trust
distribution facilities	
4.Established in attractive domains with focus	
in frozen & snacks	
Opportunities	Threats
1.Growing food processing industry	1.Faces intense competition in the food
2.Growing popularity of natural organic foods	industry
and plant-based products	2.Subject to compliance for stringent
3.Conagra debuts snack products with new	regulations
licensing partners	3.Foreign currency exchange fluctuation risk
4.Supply chain renovation and digitization for	
cost savings	
5.Upgrading key brands through improved	
ingredients	



PESTLE Analysis:

The PESTLE Analysis for Conagra Brands is given below:

Political	Economical
1.Impact of Russia-Ukraine war on the food	1.Fluctuations in exchange rates
industry	2.Rising costs of production due to
	macroeconomic factors
	3.Impact of inflation on food prices
Social	Technological
1.Rapidly changing consumer preferences	1.Increasing need for implementation of
2.Frozen food market expected to see a boom	analytics
due to stay-in-home order	2.Smart solutions bringing in technological
	disruptions
Legal	Environmental
1.Involvement in lawsuits dent brand image	1.
2.Protecting intellectual property rights is	
critical to business	

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