# S&P TEST

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## WPP SWOT & PESTLE ANALYSIS

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Company Name: WPP

**Company Sector:** Advertising and Public relations

Operating Geography: Ireland, Europe, Global

About the Company: WPP is a public limited company specializing in advertising and public

relations. Its executive office is located in Dublin, Ireland although its head office is located in

London, England. With over 203,000 employees including associates as of 2018, WPP is

considered as one of the "Big Five" agency companies, beside Dentsu, Publicis, Interpublic Group

of Companies and Omnicom. WPP is listed under London Stock Exchange and NASDAQ. It is also

a part of FTSE 100 Index.

Founded in 1971 as a wire basket manufacture, "Wire and Plastic Products plc" was acquired by

WPP Group founder Martin Sorrel in 1985 with the aim to become a global marketing service

firm. Today, WPP owns advertising companies like Grey Group, Wunderman, and JWT, digital

companies such as AKQA, Geometry, OgilvyOne, public relations companies like Hill+Knowlton

Strategies, and Burson-Marsteller, media investment management companies which are

operated by MEC, Maxus, and MediaCom, group of companies with research-orientation, namely

Kantar, which include BMRB, Indian Market Research Bureau, and TNS etc. They also own a

subsidiary which specializes in manufacturing wire racks.

In 2018, as Sorrel stepped down, Mark Read was appointed as CEO of WPP plc. to carry forward

their mission to create growth for their clients using data-driven insights, technology, human

intelligence and creativity.

Revenue:

£15,602 million - FY ended Dec 2018 (year-on-year growth of -1.3%)

£15,804 million - FY ended Dec 2017



### SWOT Analysis:

The SWOT Analysis for WPP is given below:

Strengths	Weaknesses
1.World's biggest advertising company	1.Client losses in 2018
2.Expansion through regular M&As	2.Weak performance in North America
3.Global presence with several Fortune 500	3.Inability to apply differentiation strategy
clients	
4.Strong talent powerhouse with gender	
inclusivity	
inclusivity	
Opportunities	Threats
	Threats  1.Stakeholders' concern over new CEO
Opportunities	
Opportunities  1.New culture under new CEO	1.Stakeholders' concern over new CEO
Opportunities  1.New culture under new CEO  2.Investment in creativity and technology	1.Stakeholders' concern over new CEO  2.Intra- and inter-industry competition



#### PESTLE Analysis:

The PESTLE Analysis for WPP is given below:

Political	Economical
1.Political conflict across client geographies	1.Unemployment Rate and Labour Costs
2.The Brexit uncertainty challenge to the	2.GDP growth of an economy
advertising industry	
Social	Technological
1.Diversity and inclusivity	1.Digital disruption in the industry
2.Handling sensitive topics and taboos	2.Technological Diffusion
Legal	Environmental
1.Censorship of Advertisements	1.Commitment to sustainability
2.Lawsuits against executives for	
discrimination and misconducts	
3.Mergers and acquisitions	

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