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METRO AG SWOT & PESTLE ANALYSIS

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Company Name: Metro AG

Company Sector : Food Wholesale

Operating Geography: Germany, Europe, Global

About the Company: METRO is an internationally leading specialist in wholesale and food retail.

At its core, the group consists of the sales lines METRO/MAKRO Cash & Carry and Real.

METRO/MAKRO Cash & Carry is active around the world in the self-service wholesale trade - with

760 wholesale stores in 25 countries. Real operates more than 280 hypermarkets throughout

Germany, making it one of the country's leaders in the hypermarket business. Metro aims to sign

a deal to sell its loss-making Real hypermarkets chain in 2019.

The group further includes delivery specialists which give METRO a worldwide presence and a

strong position in the food service distribution (FSD) sector. The portfolio of the new METRO also

includes the start-up network METRO Accelerator powered by Techstars, which supports

entrepreneurial teams from around the world in the development of digital solutions.

Revenue:

36,534 million (2017–2018)



SWOT Analysis:

The SWOT Analysis for Metro AG is given below:

Strengths	Weaknesses
1.Focus on digitalisation of Operations	1.Sluggish financial growth
2.Omnichannel presence	2.Challenges in Russian business
3.Intensified sustainability approach	3.Majorly reliant on its home German market
Opportunities	m) ,
Opportunities	Threats
1.More focus on Wholesale Business	1.Negative currency effects
1.More focus on Wholesale Business	1.Negative currency effects



PESTLE Analysis:

The PESTLE Analysis for Metro AG is given below:

Political	Economical
1.Negative macroeconomic volatility	1.Effect of Real Estate Prices in Retail
2.Challenges arising from FDI	2.Need for clean balance sheets
Social	Technological
1.Lack of trained human resource	1.Digitalization to improve the shopping
2.Cultural complexities across markets	experience of customers
	2.Transformation to omnichannel wholesale
Legal	Environmental
1.Increasing Focus on Regulations worldwide	1.Responsible usage of energy and natural
	resources

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