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## BIOMARIN PHARMACEUTICAL SWOT & PESTLE ANALYSIS

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**Company Name :** Biomarin Pharmaceutical

**Company Sector :** Pharmaceutical

**Operating Geography :** United States, North America, Global

**About the Company :**

BioMarin Pharmaceutical Inc. or BioMarin as it is popularly known is a multinational pharmaceutical for various diseases and medical conditions. This American biotechnology company, headquartered in San Rafael, California selects product candidates for diseases and conditions that represent a significant unmet medical need, have well-understood biology and provide an opportunity to be first-to-market or offer a significant benefit over existing products. Their offering basket comprises of several commercial products and multiple clinical and pre-clinical product candidates for the treatment of various diseases. The Company continues to invest in their clinical and pre-clinical product pipeline by committing significant resources to research and development initiatives and business development opportunities within their orbit of scientific, manufacturing and technical expertise.

BioMarin's therapy portfolio is built of five products, and multiple clinical and pre-clinical product candidates. Its commercial products include Aldurazyme (laronidase) for Mucopolysaccharidosis I (MPS I), Firdapse (amifampridine phosphate) for Lambert Eaton Myasthenic Syndrome (LEMS), Kuvan (sapropterin dihydrochloride) for phenylketonuria (PKU), Naglazyme (galsulfase) for Mucopolysaccharidosis VI (MPS VI) and Vimizim (elosulfase alpha) for Mucopolysaccharidosis IV Type A (MPS IV A). The Company is conducting clinical trials on various product candidates for the treatment of various diseases. As of early 2022, BioMarin had 3,045 full-time employees.

BioMarin's USP lies in developing and commercializing innovative therapies for people with serious and life-threatening rare diseases and medical conditions. Biomarin's mission statement reads "to bring new treatments to market that will make a big impact on small patient populations."

**Revenue :**

\$1,846.2 million – FY ending 31st Dec 2021

\$1,860.4 million – FY ending 31st Dec 2020

## SWOT Analysis :

The SWOT Analysis for Biomarin Pharmaceutical is given below:

Strengths	Weaknesses
<ul style="list-style-type: none"> <li>1. World leader in developing and commercializing innovative biopharmaceuticals for rare diseases driven by genetic causes</li> <li>2. Bringing speedy innovative therapies to meet critical patient needs</li> <li>3. Diversified rare disease player</li> <li>4. Bellwether in several therapeutic treatments for life-threatening conditions</li> </ul>	<ul style="list-style-type: none"> <li>1. Scaling indebtedness weighing on company profits</li> <li>2. Highly priced products to recover investment costs</li> <li>3. Clouds of uncertainty looming large on BioMarin's prospects</li> </ul>
Opportunities	Threats
<ul style="list-style-type: none"> <li>1. Revolutionize the Hemophilia treatment market</li> <li>2. Focused on advancing its position in PKU indication</li> <li>3. Reorganizational efforts to focus on core strength in genetic discovery</li> </ul>	<ul style="list-style-type: none"> <li>1. Intense competition in biopharmaceutical industry</li> <li>2. Challenges with patents and proprietary rights protection</li> <li>3. Increased regulatory enforcements related to specialty drug pricing practices</li> <li>4. Risk of rejection by regulatory authorities outside the U.S. and the EU</li> <li>5. Changes in methods of treatment of disease could reduce demand for BioMarin's products and adversely affect revenues</li> </ul>

## PESTLE Analysis :

The PESTLE Analysis for Biomarin Pharmaceutical is given below:

Political	Economical
<ul style="list-style-type: none"> <li>1.Biopharma companies pledge to stop investments in Russia in the wake of Russia-Ukraine war</li> <li>2.Drugmakers dramatically shot lobbying spends during Trump administration</li> </ul>	<ul style="list-style-type: none"> <li>1.Impact of COVID-19 on pharmaceuticals</li> </ul>
Social	Technological
<ul style="list-style-type: none"> <li>1.Access to generic medicines worldwide</li> <li>2.Increasing focus on healthcare for women</li> </ul>	<ul style="list-style-type: none"> <li>1.Leveraging AI to identify drug candidates</li> <li>2.Collaboration with significant pharmaceuticals to enhance R&amp;D</li> </ul>
Legal	Environmental
<ul style="list-style-type: none"> <li>1.Lawsuits against the employees for stealing trade secrets</li> <li>2.Pricing is approved by cost watchdog ICER</li> <li>3.Following stringent regulations for AE and SSE</li> </ul>	<ul style="list-style-type: none"> <li>1.Achieving carbon neutrality by 2045</li> </ul>

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