## S&P TEST

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# COLUMBIA SPORTSWEAR SWOT & PESTLE ANALYSIS

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Company Name: Columbia Sportswear

**Company Sector:** Sportswear

Operating Geography: United States, North America

#### About the Company:

Columbia Sportswear is a global outdoor brand based in Portland, Oregon, United States. Founded in 1938 by Paul Lamfrom, it started as a small hat manufacturer named as Columbia Hat Company. But then it eventually passed to his daughter Gert Boyle who is actually considered Columbia's founder with her "Tough Mother" persona living in the brand. Over these 82 years, Columbia has gradually shifted from hats to outerwear, sportswear and footwear along with other outerwear accessories like headgear, camping equipment, ski apparel and so on and sells the products in approximately 90 countries. It employs around 8900 full time and part time employees at the start of 2020.

Columbia Sportswear strives to make its products better than perfect and the high standards that it maintains has remained its USP or unique selling proposition. Its motto remains:" It's perfect, now make it better". Its strong belief in innovation for everyone makes their products unique and strong enough to be tested multiple times before handing over to the customers. Columbia Sportswear's mission statement reads "to be more than a leader in the global lifestyle industry and connect active people with their passion".

#### Revenue:

\$3,042 million -as of 31st Dec 2019

\$2,802 million -as of 31st Dec 2018



### SWOT Analysis:

The SWOT Analysis for Columbia Sportswear is given below:

Strengths	Weaknesses
1.Strong, innovative and unique brand	1.Heavy dependence on a limited number of
portfolio	suppliers
2.Diversified geographic, channel and category	2.Reliance on contract manufacturers with no
sales mix	long-term commitments
3.Positive brand image and awareness among	
customers	
4.Increasing sales and profit over years	
Opportunities	Threats
Opportunities  1.Collections inspired from Hollywood	Threats  1.US increasing tariff on Chinese imported
1.Collections inspired from Hollywood	1.US increasing tariff on Chinese imported
1.Collections inspired from Hollywood characters and movies	1.US increasing tariff on Chinese imported goods
1.Collections inspired from Hollywood characters and movies 2.Increasing population moving outdoors and	<ul><li>1.US increasing tariff on Chinese imported goods</li><li>2.Global apparel industry \u2013 an</li></ul>
1.Collections inspired from Hollywood characters and movies 2.Increasing population moving outdoors and towards nature	<ul><li>1.US increasing tariff on Chinese imported goods</li><li>2.Global apparel industry \u2013 an increasingly competitive business</li></ul>



#### PESTLE Analysis:

The PESTLE Analysis for Columbia Sportswear is given below:

Political	Economical
1.Impact of political instability like trade wars	1.Worsening global economic conditions
among countries	amidst pandemic would affect the distributors
	and consumers
	2.Impact of fluctuations in foreign currency
	exchange rates and inflation
	3.Downturn in global credit market
Social	Technological
1.Changing consumer preference towards	1.Heavy reliance on information technology
outdoor activities and fashion trends	systems including third party cloud-based
2.Increasing consumer preference for	solutions
sustainable fabrics and clothing	2.Integration of fashion with technology to
	create sustainable outwears
Legal	Environmental
1.Vulnerable to any change in tax laws, duties,	1.Multiple initiatives taken towards
quotas, tariffs and other trade restrictions due	conservation and sustainability
to global operations	2.Development and adoption of green
2.Change in labour laws affecting the collective	chemistry to deliver sustainable products
bargaining agreement	
3.Promoting Fair Trade Certified products	

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