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## **VALEO SWOT & PESTLE ANALYSIS**

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Company Name: Valeo

**Company Sector :** Automobile

Operating Geography: France, Europe, Global

#### About the Company:

Valeo is a French global automotive supplier headquartered in France. Founded in 1923 it is now a world-leading automotive supplier operating in 33 countries and partnering with automakers worldwide. As a technology company, it designs innovative solutions for smart mobility, with a particular focus on intuitive driving and reducing CO2 emissions. The Group also provides and distributes spare parts for automakers and independent aftermarket operators. As of 2020, the automotive industry has 1,14,700 employees with 191 production units. As global automotive production evolves, its centre gravity is shifting to Asia. Valeo's diversified, balanced customer base and geographical footprint is fully in line with developing global platforms that require automotive supplier proximity, wherever they are in the world

The company won 2020 PACE Award for its XtraVue(TM) Trailer, an innovation that makes trailers "invisible". The second Coyote Automobile Awards, held in the year 2019 in Paris, highlighted and applauded, Valeo innovation. It won awards including 1st prize for the Valeo reversible charger in the "Green Innovation" category, 1st prize for Valeo XtraVue Trailer in the "Safety" category and 3rd place for Valeo Voyage XR in the "Techno Innovation" category. Valeo's USP or unique selling point lies in its heralding three simultaneous revolutions that are redefining the car: The engine revolution, The autonomous car revolution and The digital, connected and shared mobility revolution.

#### Revenue:

Euro 16.44 billion - FY ending 31st December 2020 (y-o-y growth of -16%)

Euro 19.48 billion - FY ending 31st December 2019 (y-o-y growth 1.8%)

Euro 19.12 billion - FY ending 31st December 2018



### SWOT Analysis:

The SWOT Analysis for Valeo is given below:

| Strengths   | Weaknesses   |
|---|--|
| 1.Investments in key technological platforms  | 1.Allegations of defective radiators by  |
| to create a unique product portfolio  | Mercedes hurting the company   |
| 2.'5 Axes' Methodology for operational  | 2.Impact of introduction of WLTP emissions   |
| excellence  | testing standards  |
| 3.Balanced geographic positioning and   |  |
| customer portfolio  |  |
| 4.Leading market share across key business  |  |
| segments  |  |
| 5.Optimizing R&D spend by leveraging  |  |
| technological platforms   |  |
| 6.Consecutively growing and robust sales and  |  |
|   |  |
| financials  |  |
| financials  Opportunities   | Threats  |
|   | Threats  1.Forced to cut costs during the volatility of the  |
| Opportunities   |  |
| Opportunities  1.Automobile market pushing towards smart  | 1.Forced to cut costs during the volatility of the   |
| Opportunities  1.Automobile market pushing towards smart and safer mobility   | 1.Forced to cut costs during the volatility of the market 2019.  |
| Opportunities  1.Automobile market pushing towards smart and safer mobility  2.Expanding AI technologies in Automotive  | <ul><li>1.Forced to cut costs during the volatility of the market 2019.</li><li>2.Lockdown across the globe due to Covid-19 to</li></ul> |
| Opportunities  1.Automobile market pushing towards smart and safer mobility  2.Expanding AI technologies in Automotive sector   | <ul><li>1.Forced to cut costs during the volatility of the market 2019.</li><li>2.Lockdown across the globe due to Covid-19 to</li></ul> |
| Opportunities  1.Automobile market pushing towards smart and safer mobility  2.Expanding AI technologies in Automotive sector  3.Moving towards Carbon free and   | <ul><li>1.Forced to cut costs during the volatility of the market 2019.</li><li>2.Lockdown across the globe due to Covid-19 to</li></ul> |
| Opportunities  1.Automobile market pushing towards smart and safer mobility  2.Expanding AI technologies in Automotive sector  3.Moving towards Carbon free and environmental free solutions  | <ul><li>1.Forced to cut costs during the volatility of the market 2019.</li><li>2.Lockdown across the globe due to Covid-19 to</li></ul> |
| Opportunities  1.Automobile market pushing towards smart and safer mobility  2.Expanding AI technologies in Automotive sector  3.Moving towards Carbon free and environmental free solutions  4.Reduction in corporate taxes in France from | <ul><li>1.Forced to cut costs during the volatility of the market 2019.</li><li>2.Lockdown across the globe due to Covid-19 to</li></ul> |



### PESTLE Analysis:

The PESTLE Analysis for Valeo is given below:

| Political                                       | Economical                                      |
|---|---|
| 1.Vulnerability to worsening US-China political | 1.Impact of currency fluctuations post-Brexit   |
| and trade relations                             | 2.Covid-19 induced recession to impact auto     |
|   | sector  |
| Social  | Technological                                   |
| 1.Cost effectiveness of sustainable automobiles | 1.AI technologies like multi sensor perception, |
| 2.Consumer awareness driving electric vehicle   | uncertainty estimation                          |
| growth  | 2.Innovation in path-breaking road safety       |
|   | technology                                      |
|   | 3.Smart factories with automation and           |
|   | digitization                                    |
| Legal   | Environmental                                   |
| 1.Impact of French emission policies            | 1.Smart cars not only efficient but             |
| 2.France to ban fossil fuels vehicles by 2040   | environment friendly.                           |
|   | 2.EU emission regulations such as WLTP          |
|   | 3.Strong focus on environmental initiatives     |

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