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AEROFLOT SWOT & PESTLE ANALYSIS

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Company Name: Aeroflot

Company Sector : Aviation

Operating Geography: Russia, Europe

About the Company: PJSC Aeroflot – Russian Airlines is commonly known as Aeroflot. Public

Joint Stock Company "Aeroflot-Russian Airlines" is the largest airline in Russia and a major

European carrier. Established in 1923, Aeroflot features amongst Russia's most perceived brands.

It is one of the world's most established carriers, with a rich legacy, the most recent

developments and a significant level of digitalization. Today, Aeroflot is an honor winning

carrier with operational unwavering quality and notoriety for industry-driving client care

confirmed by Skytrax's Four Star Airline status. Aeroflot Group includes Aeroflot – Russian

Airlines, Rossiya, Pobeda and Aurora. This multi-brand strategy means the Group can expand its

presence in all key market segments on both domestic and international routes. Aeroflot Group

aims to sustain and grow its position as a leading global airline. Aeroflot Group is recognized by

international ratings as a global leader in customer service. The Russian Government has direct

ownership of 51% of Aeroflot through the Federal Agency for State Property Management, with

the remaining shares being free-floating, as of March 2020,

Aeroflot's USP lies in it being one of the oldest active airlines in the world, as it was founded and

operated since 1923. Aeroflot's vision statement reads "Our goal is to be the undisputed leader in

domestic and international air travel in Russia and one of the best airlines in the world,

combining dynamic development, high reliability and quality of service."

Revenue:

\$11B - FY ending December 2018

\$9.5B - FY ending December 2017



SWOT Analysis:

The SWOT Analysis for Aeroflot is given below:

Strengths	Weaknesses
1.Largest Russian airline and one of the oldest	1.Aeroflot's multi-brand strategy not well
of the world.	maintained.
2.Strong competitive edge with regards to fleet	2.Lack of availability in small areas.
size and age	
3.Aeroflot Group operates across all segments	
of the aviation transportation market	
4.Strong brand presence across Russia	
5.Established digital infrastructure across all	
operational areas	
Opportunities	Threats
1.Large mature domestic market.	1. Increased domestic competition
2.Introduction of its own LCC	2.Unpredictable geo-predictable issues
	3.Increasing LCC in the market



PESTLE Analysis:

The PESTLE Analysis for Aeroflot is given below:

Political	Economical
1.Putin's practice of stable governance policies	1.Impact of Covid-19 pandemic on economy
in Russia	and aviation
2.Geopolitical uncertainty and tensions with	2.Weak oil prices impacting Russian economy
United States and Europe	and government spending
3.Strong relations with South and Central	
Asian countries	
Social	Technological
1.Rise in middle-class income to increase	1.Digital transformation driving customer
travel and tourism	experience
	2.Focus on Big Data and Machine Learning
	technologies
Legal	Environmental
1.FSB seeking to tighten regulations governing	1.Enhancing the energy and environmental
international flights	efficiency
2.Outdated safety regulations in Russia and	
pilots lacking qualification impacting safety	

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