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PROGRESSIVE CORPORATION SWOT & PESTLE ANALYSIS

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Company Name: Progressive Corporation

Company Sector: Insurance

Operating Geography: United States, North America

About the Company:

The Progressive Corporation is an American insurance company, one of the largest providers of car insurance in America. It was established in March 10, 1937 by Jack Green and Joseph M. Lewis. The Company insures motorcycles, boats, RVs, and commercial vehicles and provides home insurance through select companies. Progressive has expanded internationally as well, offering car insurance in Australia. It has more than 35,000 employees. The company operates in three segments: Personal Lines, Commercial Auto, and Other-indemnity. Progressive's marketing campaign is known for offering quotes of its competitors along with its own quote. It was the first major insurer to offer auto policies through mobile devices and through its website. In 2020, it was for the third consecutive year when the company featured in the "FORTUNE's 100 Best Companies to Work For" list. Progressive Insurance is now No. 49 on FORTUNE's final list.

Progressive Insurance's mission statement reads, "We are committed to bringing our name to life each day, we celebrate our employees for bringing their true selves to work in every way." The company' vision statement reads, "We strive constantly to improve in order to meet and exceed the highest expectations of our customers, agents, shareholders, and people. We teach and encourage our people to improve performance and to reduce the costs of what they do for customers. Its unique selling proposition or USP lies in being one of the best providers in the auto insurance segment for auto, vans, and pick-up trucks used by small businesses. Its tagline is, "Only Progressive gives you the option to name your price."

Revenue:

USD 39.02 billion - FY ending 31st December 2019 (y-o-y increase of 22.02%)

USD 31.97 billion – FY ending 31st December 2018



SWOT Analysis:

The SWOT Analysis for Progressive Corporation is given below:

Strengths	Weaknesses
1.Renowned for pioneering in intensive	1.Wind and hail losses from property
technological investments since inception	insurance segment higher in magnitude than
2.Growing presence in the TNC (transportation	expected
network company) business	
3.Well recognized and reputed brand due to	
aggressive promotional activities	
4.Leading the insurance industry in innovation	
5.Significant growth over the years in terms of	
NPV, revenue and shareholder returns	
Opportunities	Threats
1.Agreement to buy out 100% stake in minority	1.Aggressive competition leading to pricing
ARX stakeholders	pressures by competitors in private passenger
2.Changes in the dividend policy facilitating	auto industry
flexible capital management	2.Climate change resulting in heavy wind, hail
3.Progressive's property 4.0 product to	and tornadoes
improve bundle competitiveness	



PESTLE Analysis:

The PESTLE Analysis for Progressive Corporation is given below:

Political	Economical
1.Impact of US-China Trade war	1.Price gap between LSFO and HFO
2.Political instability due to civil unrest across	2.Faster economic growth rate in the emerging
Latin America and Asia and geopolitical	markets as compared to the developed ones
tensions in Middle East	
Social	Technological
1.Employee Initiatives to enhance cultural and	1.Operational efficiencies achieved due to
leadership transformation like Ignite	smart and digital innovations
2.Contributions towards society by taking	2.Deployment of blockchain technology in the
measures across the legacy areas of education,	Digital Supply Chain Platform
women and ocean	
Legal	Environmental
1.Subjected to new stringent rules and policies	1.Strategic partnerships with leading
like the EU GDPR introduction	organizations like UN Global Compact to
	address sustainability concerns
	2.Launch of green warehousing initiatives

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The complete report for **Progressive Corporation** SWOT & PESTLE Analysis is a paid report at **27 U.S.D.**



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