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BOUYGUES SWOT & PESTLE ANALYSIS

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Company Name: Bouygues

Company Sector : Telecom/media services and Construction

Operating Geography: France, Europe, Global

About the Company: Bouygues S.A. is an industrial group with a strong and diversified culture,

having its headquarters in Paris, France. Francis Bouygues founded the company in 1952. As of

2019, Bouygues S.A. employs around 129,000 employees worldwide with a presence in 93

countries. Bouygues has been a part of many major construction projects in Europe, Asia, North

America and Africa. The Group mainly deals in construction through the Colas Group, and

Bouygues Construction. Construction activities are the primary activity of the group. It also

engages in real estate development through Bouygues Immobilier, in media through the TF1

Group and in telecommunications through Bouygues Telecom.

The mission of Bouygues is "to make life better every day". The different Bouygues segments

seek to fulfil the mission statement of the company by developing 'innovative solutions that

improve people's lives'

Revenue:

35555 million – FY ending 31st Dec 2018 (y-o-y growth 8%)

32923 million - FY ending 31st Dec 2017



SWOT Analysis:

The SWOT Analysis for Bouygues is given below:

Strengths	Weaknesses
1.Established player in the industry with	1.Declining market share
robust competitive advantage	2.High cost of replacing existing experts
2.Strong and selective international presence	3.Construction business witnesses a
3.Building brand value through strategic	\u00a3165m hit following EfW problems
acquisitions and positioning	
4.Diverse Revenue models	
5.Strong order book across business divisions	
6.High profit margins	
Opportunities	Threats
1.Customer preferences are fast changing	1.Changing demographics
2.Changing consumer buying behaviour from	2.Commoditization of the product segment
online channel	3.Brexit spells restrictions on trade and foreign
3.Expand in B2B to grab a bigger bite of mobile	labour
market share	
4.Potential Boom in construction business in	
the medium to long term	



PESTLE Analysis:

The PESTLE Analysis for Bouygues is given below:

Political	Economical
1.Government resource allocation and time	1.Economic Performance of Germany and
scale	Switzerland
2.Brexit hit for Bouygues	2.Increasing liberalization of trade policy
3.Taxation policies	3.Inflation rate
	4.Currency fluctuations eroding profits
Social	Technological
1.Customers giving higher preferences to	1.Technology transfer and licensing issues for
experiential products	Bouygues
2.Growing urbanization to boost construction	2.Employing IoT to build smart sustainable
3.Increasing appetite for premium and	cities
exclusive video content	
4.Explosion in both fixed and mobile data	
usage	
Legal	Environmental
1.New Thermal regulations for construction	1.Adhering to environmental standards for
projects	better waste management
2.GDPR regulations in Europe impacting	2.Growing importance of Sustainable
Bouygues Telecom	construction standards
3.Increasing Data Protection regulations	

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