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U.S. BANCORP SWOT & PESTLE ANALYSIS

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Company Name: U.S. Bancorp

Company Sector: Banking and Financial Services

Operating Geography: United States, North America, Global

About the Company:

US Bancorp operates as an American bank holding company, headquartered in Minneapolis, Minnesota. The company offers financial services, including lending and depositary services, cash management, trust and investment management and foreign exchange. Bancorp's subsidiaries engage in the provision of products and services to individuals, corporations, institutional organizations and governmental entities. The company has a diverse workforce of approximately 77000 employees as of 2023. U.S. Bancorp was founded in 1929 after acquisitions of several major regional banks in the West and Midwest. The company was officially formed when Finstar bought US Bancorp in 2001. US Bancorp has adopted systematic strategies to efficiently develop its services with changing times. The company is dedicated to uplifting the various communities and promoting environmental sustainability. U.S. Bank is a national leader in financing renewable energy and they have invested \$22 billion in environmentally-friendly business endeavors.

US Bancorp's unique selling proposition lies in being one of the world's most ethical companies 2020 and America's 11th largest financial services holding company. Its mission statement reads, "We believe in putting people first, and our dedication to making ethical decisions and doing the right things is at the heart of what we do. We work to meet our customer' business and personal banking needs with competitive products and services, convenient access to their accounts and proven stability backed by industry-leading financial metrics."

Revenue:

\$ 24,302 million – FY ending 31st December 2022

\$ 22,827 million– FY ending 31st December 2021



SWOT Analysis:

The SWOT Analysis for U.S. Bancorp is given below:

Strengths	Weaknesses
1.Leading commercial bank with strong	1.Failure to implement effective anti-money
business model	laundering practices
2.Strong reputation differentiates it from its	2.Limited global presence compared to peers
competitors	3.Fined for illegally exploiting personal data to
3.Strong performance on shareholder returns	open sham accounts for unsuspecting
and maintaining financial discipline	customers
4. Highly diversified business lines backed by	
strong revenue growths	
Opportunities	Threats
1.Asset management will be the game changer	1.Competition from emerging challenger banks
in terms of revenue for U.S. Bancorp	2.Impact of pandemic on economy and interest
2.Investment banking expansion to increase	rates
market share and profit	3.Increasing instances of cyber-security
3.Investments in technological capabilities for	breaches
enhancing customer experience	
4.Embracing design thinking to gain insight	
into customer needs	
5.Strategic acquisitions and partnerships to	
facilitate growth	
6.U.S. Bancorp adds portfolio optimization	
capabilities for CLO clients	



PESTLE Analysis:

The PESTLE Analysis for U.S. Bancorp is given below:

Political	Economical
1.US China trade war has been impacting	1.Impact of lower commercial and consumer
banking sector	spending
2.US banking industry is going through a	2.Interest rate cuts to impact profitability
severe crisis	3.Risks of US economy caving into a recession
Social	Technological
1.Increasing trend of work from home will	1.Autonomous vehicle trend is gaining traction
require advanced interaction tools	2.Digital collaboration to enhance consumer
	experience
	3.Embedded technology transforming the way
	businesses send and receive payments
Legal	Environmental
1.The US Department of Justice's lawsuit	1.Most corporate clients have set net zero
against AECOM will cause complications	targets
2.Sued for violating regulations	2.Concerns regarding PFAs polluted water will
	require action

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