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# VF CORPORATION SWOT & PESTLE ANALYSIS

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**Company Name :** VF Corporation

Company Sector: Fashion, Apparel and Footwear

Operating Geography: United States, North America, Global

About the Company: VF Corporation was set up in 1899 as the Reading Glove and Mitten Manufacturing Company by John Barbey and a group of investors. After a series of name changes, the company became VF Corporation in the 1960s. Headquartered in Denver, USA, the company is an apparel and footwear company with products being diversified according to the categories of Outdoor, Active and Work. The company employs more than 75,000 employees across the world as of early 2020. It connects consumers to the experiences, activities and

lifestyles that they cherish.

In 2018, VF Corporation divided itself into two with its jeans and VF Outlet stores becoming part of the new company Kontoor Brands. After this spin off, VF Corporation is seen to continue only with its sports apparel and footwear businesses.

VF Corporation's purpose is to power the movements of active and sustainable lifestyles for the betterment of the planet and the people. The guiding principles are: integrity, courage, curiosity, empathy and perseverance.

#### Revenue:

The company earlier used to report financials as on December of the year. Recently it began to report as on March. Hence, they have reported financials as on December 2017, then after changing the reporting system they have reported 3 months financials of January, February and March 2018. After that they have reported financials between March 2018 and March 2019.

\$13.8 billion - FY March 2018 - March 2019 (y-o-y growth 12%)

\$3 billion - January 2018 – March 2018

\$11.8 billion - FY ending December 2017

\$11 billion - FY ending December 2016



### SWOT Analysis:

The SWOT Analysis for VF Corporation is given below:

| Strengths                                       | Weaknesses                              |
|---|---|
| 1.Diverse products sold across the world        | 1.Dependency on a small number of high  |
| through multiple channels                       | revenue customers                       |
| 2.Strong centralized global supply chain        |   |
| 3.Industry leadership in the use of natural and |   |
| sustainable performance materials               |   |
| 4.Innovations driving advancements in core      |   |
| capabilities                                    |   |
| 5.Strong and evolving workplace culture that    |   |
| aligns with the company's business strategy     |   |
| 6.Strong compliance and ethics program          |   |
| Opportunities                                   | Threats                                 |
| 1.Strategic moves and transformation for a      | 1.Decline in consumer spending during   |
| successful future                               | economic downturns                      |
| 2.Repositioning of the company's work           | 2.High competition in the apparel and   |
| segment portfolio                               | footwear industries                     |
| 3.Increasing focus on Asia, particularly the    | 3.Increasing pressure on margins        |
| Chinese market                                  | 4.Impact of abnormal weather conditions |



#### PESTLE Analysis:

The PESTLE Analysis for VF Corporation is given below:

| Political                                      | Economical                                    |
|--|---|
| 1.Changes in trade policies of US and other    | 1.Fluctuations in foreign exchange rates      |
| countries                                      | 2.Impact of economic volatilities on benefit  |
| 2.Vietnam and Bangladesh to play a bigger role | pension costs                                 |
| as apparel suppliers                           |   |
| Social   | Technological                                 |
| 1.Promoting inclusion and diversity in the     | 1.Impact of 3D technology in apparel industry |
| workplace                                      | 2.AI for improvement of shopping experience   |
| 2.Rising concerns in sustainability and        |   |
| transparency on the part of consumers          |   |
| Legal  | Environmental                                 |
| 1.Intellectual property for business success   | 1.Concern about climate change                |
| 2.Changes in tax laws across jurisdictions     | 2.Initiatives for conservation of water       |

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